

Singapore, September 25, 2023

Natixis CIB Appoints Abbas Rangwala as Head of M&A, Southeast Asia & India

Natixis Corporate & Investment Banking (Natixis CIB) is pleased to announce the appointment of Abbas Rangwala as Head of M&A, Southeast Asia & India.

Based in Singapore, Abbas reports to Miranda Zhao, Head of M&A, Asia Pacific, and Bertrand Guiot, Head of Real Assets & Investment Banking, SEA and Head of Infrastructure Fund Coverage, Asia Pacific. In this newly created role, Abbas will be responsible for leading and growing our M&A franchise in Southeast Asia and India.

Abbas brings more than 20 years of experience in corporate finance, strategy, business development and organizational change management. Prior to his appointment, Abbas was the Group Head of Mergers, Acquisitions and Business Development at Bharti Enterprises, one of India's largest corporate groups, and before that, the Head of M&A at InterGlobe Enterprises. Previously, Abbas held senior investment banking roles at Citigroup and Deutsche Bank across Singapore, Hong Kong and Mumbai.

Commenting on the appointment, Miranda Zhao said: "We are delighted to welcome Abbas on board. His significant investment banking expertise and strong client relationships, combined with a deep understanding of the Southeast Asia and India business landscape, position him well to support the growth and further development of our M&A franchise."

Bertrand Guiot added: "Our Southeast Asia franchise has grown from strength to strength in recent years and is a critical part of our broader Asia Pacific investment banking strategy. I am confident that Abbas' execution capabilities, knowledge, and leadership experience, will support us in taking our business to the next level."

The appointment underscores Natixis CIB's ambition to grow its Asia Pacific business through select activities, while diversifying its expertise and geographical presence to the benefit of its clients. Earlier this year, the bank [appointed Amit Tanna as Head of Coverage, India](#), to further strengthen its strategic and transactional dialogue with corporate and financial sponsor clients in the country.

Natixis CIB has a strong international M&A network, encompassing seven specialized M&A boutiques worldwide. In Asia Pacific this includes Vermilion Partners, a specialist in cross-border transactions in China, in which Natixis CIB made a majority investment in March 2018, and Azure Capital, a leading Australian corporate advisory firm, of which Natixis CIB invested in a majority stake in May 2019.

About Natixis Corporate & Investment Banking

Natixis Corporate & Investment Banking is a leading global financial institution that provides advisory, investment banking, financing, corporate banking and capital markets services to corporations, financial institutions, financial sponsors and sovereign and supranational organizations worldwide.

Our teams of experts in around 30 countries advise clients on their strategic development, helping them to grow and transform their businesses, and maximize their positive impact. Natixis CIB is committed to aligning its financing portfolio with a carbon neutrality path by 2050 while helping its clients reduce the environmental impact of their business.

As part of the Global Financial Services division of Groupe BPCE, the second largest banking group in France through the Banque Populaire and Caisse d'Epargne retail networks, Natixis CIB benefits from the Group's financial strength and solid financial ratings (Standard & Poor's: A, Moody's: A1, Fitch Ratings: AA-, R&I: A+).

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