

Hong Kong and Tokyo, October 15, 2021

Natixis Corporate & Investment Banking appoints Makito Nagahiro as Senior Country Manager, Japan, President & Representative Director of Natixis Japan Securities Co., Ltd

Natixis Corporate & Investment banking (Natixis CIB) has appointed Makito Nagahiro as Senior Country Manager and President & Representative Director of Natixis Japan Securities Co., Ltd. Makito reports to Bruno Le Saint, Chief Executive Officer of Natixis Corporate & Investment Banking, Asia Pacific. Makito succeeds Laurent Depus, who has retired.

Makito has more than 24 years' banking and finance experience. Most recently he was with Royal Bank of Canada (RBC) as the Country Head and CEO of Japan. Prior to joining RBC in 2019, Makito was with Credit Agricole CIB for ten years, including 7 years as the deputy CEO of its Japan Securities business. Before his tenure at Credit Agricole, Makito held senior roles at several investment banks. He has also served in public sector institutions, such as JBIC (Japan Bank for International Cooperation) and the Ministry of Construction.

Bruno Le Saint said: "We are delighted to welcome Makito to Natixis Corporate & Investment Banking. Japan is an important market for us, and we have ambitions to accelerate our development. Makito's experience and his local, regional and global financial services knowledge will be instrumental in further driving our development and growth priorities in Japan, and to achieving our strategic ambitions. I look forward to working with him as we continue to grow our business activities and deepen our client relationships."

He continued: "I would also like to thank Laurent for his commitment and contributions that he has made to our business in Japan over the past seven years. We wish him all the best in this new chapter."

Natixis has long been committed to the Japanese market, having provided a variety of financial services to our clients in Japan for almost 30 years. The bank continues to have strong ambitions for its Japanese operations, and works with clients across a variety of sectors. Earlier in 2021, the Bank announced the expansion of its Global Markets sales team in Japan.



About Natixis

Natixis is a French multinational financial services firm specialized in asset & wealth management, corporate & investment banking, insurance and payments. A subsidiary of Groupe BPCE, the second-largest banking group in France through its two retail banking networks, Banque Populaire and Caisse d'Epargne, Natixis counts over 16,000 employees across 36 countries. Its clients include corporations, financial institutions, sovereign and supranational organizations, as well as the customers of Groupe BPCE's networks. Natixis has a solid financial base with a CET1 capital under Basel 3⁽¹⁾ of €12.4 billion, a Basel 3 CET1 Ratio⁽¹⁾ of 11.5% and quality long-term ratings (Standard & Poor's: A / Moody's: A1 / Fitch Ratings: A+).

⁽¹⁾ Based on CRR-CRD4 rules as reported on June 26, 2013, including the Danish compromise - without phase-in.
Figures as at 30 June 2021

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