



Press Release

Paris, October 4th, 2021

Damien Cléris is appointed Head of the Intermediate-Sized Enterprises program at Groupe BPCE

Damien Cléris is appointed Head of Groupe BPCE's new Intermediate-Sized Enterprises program. This customer segment is one of the key priorities for the Group's growth ambitions as announced in the BPCE 2024 strategic plan.

Groupe BPCE will draw on the strong local presence of its Caisse d'Epargne and Banque Populaire retail banks across France to make intermediate-sized enterprises a major growth priority out to 2024. In his new role, Damien Cléris – alongside all the relevant companies and teams – will be tasked with developing a range of products and solutions tailored to intermediate-sized enterprises, as well as setting up the appropriate distribution models and intensifying commercial efficiency for Groupe BPCE's banks on this market. He will also manage regional coverage teams at Natixis Corporate & Investment Banking.

Damien Cléris reports to Alain Gallois, Global Head of Coverage at Natixis Corporate & Investment Banking, while for the Intermediate-Sized Enterprises program he reports to Christine Fabresse, Head of Retail Banking and Insurance and member of the Groupe BPCE Management Board, and Nicolas Namias, CEO of Natixis and member of the Groupe BPCE Management Board.

Damien Cléris began his career in 1999 at Crédit Agricole CIB, as a Relationship Manager in Vietnam. After this, he worked as a Financial Services Consultant, before joining the Group Audit department of Groupe Caisse d'Epargne, now part of Groupe BPCE, in 2004. In 2009, Damien joined Natixis as part of the Strategy Group, before being named Head of Strategy for Corporate & Investment Banking in 2010, and Head of Strategy & Business Development for Corporate & Investment Banking in 2012. He moved to Hong Kong in 2013 as Head of Corporate Coverage & Advisory, Asia Pacific and became Head of Coverage & Co-Head of Investment Banking in 2016. He was appointed Global Co-Head of Coverage at Natixis Corporate & Investment Banking in 2019 and then took up the role of Head of Business Development with Corporates and the Groupe BPCE networks in January 2021.

About Groupe BPCE

Groupe BPCE, with its business model as a universal cooperative bank represented by 9 million cooperative shareholders, is currently the 2nd-largest banking group in France. With its 105,000 employees, it serves a total of 36 million customers – individuals, professionals, corporates, investors, and local government bodies – around the world. It operates in the retail banking and insurance sectors in France via its two major Banque Populaire and Caisse d'Epargne banking networks, along with Banque Palatine. With Natixis, it also runs global business lines specializing in Asset & Wealth management, Corporate & Investment Banking, Insurance and Payments. Through this structure, it is able to offer its customers a comprehensive, diversified range of products and services: solutions in savings, investment, cash management, financing, and insurance. The Group's financial strength is recognized by four financial rating agencies: Moody's (A1, outlook stable), Standard & Poor's (A, outlook stable), Fitch (A+, RWN) and R&I (A+, outlook positive). Groupe BPCE press contact Christophe Gilbert: 33-1 40 39 66 00 / 33-6 73 76 38

(6) GROUPE BPCE

About Natixis

Natixis is a French multinational financial services firm specialized in asset & wealth management, corporate & investment banking, insurance and payments. A subsidiary of Groupe BPCE, the second-largest banking group in France through its two retail banking networks, Banque Populaire and Caisse d'Epargne, Natixis counts over 16,000 employees across 36 countries. Its clients include corporations, financial institutions, sovereign and supranational organizations, as well as the customers of Groupe BPCE's networks. Natixis has a solid financial base with a CET1 capital under Basel 3⁽¹⁾ of €12.4 billion, a Basel 3 CET1 Ratio⁽¹⁾ of 11.5% and quality long-term ratings (Standard & *Poor's: A / Moody's: A1 / Fitch Ratings: A+*).

(1) Based on CRR-CRD4 rules as reported on June 26, 2013, including the Danish compromise - without phase-in. Figures as at 30 June 2021

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