

Paris, January 12th, 2021

Natixis Corporate & Investment Banking appointments

Natixis announces the following appointments within its Corporate & Investment Banking division, effective January 4th, 2021.

Alain Gallois is appointed Global Head of Coverage and Head of EMEA (excluding France).

Michael Haize is appointed Global Head of Global Markets.

Bénédicte de Giafferri is appointed Global Head of Real Assets.

Fabrice Croppi is appointed Global Head of Investment Banking.

Alain, Michael, Bénédicte and Fabrice all report to Anne-Christine Champion and Mohamed Kallala, Co-Heads of Corporate & Investment Banking.

Guillaume de Saint-Seine is appointed Global Head of Financial Institutions, reporting to Alain Gallois.

Damien Cléris is appointed Head of Business Development with Corporates and the Groupe BPCE networks, reporting to Alain Gallois.

Arié Boleslawski is appointed Deputy Head of Global Markets in charge of Equity Derivatives worldwide, scarce resource management and XVA, reporting to Michael Haize.

Emmanuel Issanchou is appointed Deputy Head of Global Markets in charge of Global Markets Americas and Global Markets Credit worldwide, reporting to Michael Haize and locally to Olivier Delay, CEO, CIB Americas.

Biographies

Alain Gallois

Alain started his career in 1992 in the Financing and Treasury Department of SNCF. In 1994, he joined Compagnie Parisienne de Réescompte (CPR) as a trader on money market products, before becoming Head of Corporate Investor Relations on Fixed Income Products then UCITS and then Head of Bond Origination. In 1999, he moved to Natexis Banques Populaires (today Natixis) with responsibility for Bond Origination. In 2003, he became Chief Origination Coordinator for Debt and Equity business and in 2009 he was named Head of Primary Markets within Natixis' Fixed Income & Commodities business. In 2012, he became Global Head of the Debt Platform and Head of Fixed Income & Treasury Sales. In 2015, he took up the position of Global Head of Fixed Income before being named CEO, Asia Pacific, Corporate & Investment Banking in 2016. He was appointed as Global Head of Investment Banking at Natixis' Corporate & Investment Banking division in May 2020 and took up his current role as Global Head of Coverage and CEO, CIB EMEA (excluding France) in January 2021.

Michael Haize

Michael started his career in 1990 at Société Générale as Head of Corporate Options & Equity Derivatives Marketing. In 1993, he joined JP Morgan in Paris and then in London, where he successively held the positions of Head of Markets & Derivatives in France and Head of the Euro Bond Syndicate. In 2001, he joined Deutsche Bank in London as Head of Debt Capital Markets & Derivatives France, Co-Head of Debt Capital Markets & Derivatives FIG & SSA for Europe and then Head of Capital Markets & Corporate Banking in Paris. He joined Natixis in 2017 as Global Head of Debt Capital Markets within the Corporate & Investment Banking division. He was appointed Global Head of Rates & Currencies Trading within Global Markets in June 2020 and took up his current role as Global Head of Global Markets in January 2021.

Bénédicte de Giafferri

Bénédicte started her career in 2003 at Dexia Crédit Local. She joined the European Investment Bank in 2009 and then Natixis' Corporate & Investment Banking division in 2010 in the Infrastructure Finance team based in Paris. In 2013 she was appointed Head of Infrastructure Finance for France, Germany and Benelux, and in 2019 became Co-Head of Infrastructure Finance for Europe, the Middle East and Africa (EMEA). She was appointed Global Head of Infrastructure & Energy Finance in September 2020 and took up her current role as Global Head of Real Assets in January 2021.

Fabrice Croppi

Fabrice started his career in 1987 at Société Générale in the ECM department and in 1988 was appointed Economic Advisor to the French Minister in charge of strategic planning. In 1991, Fabrice was appointed Deputy Editor of the magazine The European. In 1992, he joined Crédit Lyonnais, later Crédit Agricole CIB, holding various positions including Deputy Head Manager of the large corporate business center, Director at Clinvest M&A and Managing Director of Financial Engineering. Fabrice joined Natixis' Corporate & Investment Banking division in 2005 to set up the Financial Engineering department within Structured Finance. He was appointed as Global Head of Acquisition & Strategic Finance in 2010 and took up his current role as Global Head of Investment Banking in January 2021.

Guillaume de Saint-Seine

Guillaume started his career in 1987 at BNP, before moving to Banque Stern in Paris, in Equity Markets, M&A and Direct Investments. In 1992, he joined Banque Indosuez in Paris as Assistant Manager M&A and then as assistant director where he created the Financial Institutions Group. In 1996, he was appointed Managing Director, Financial Institutions at Schrodgers later Citigroup Global Markets before joining Leonardo & Co. in 2007 as Managing Director, Head of Financial Institutions for France, Benelux and Switzerland. In 2012, he joined Natixis as the Global Head of Financial Institutions and Public Sector Coverage for Corporate & Investment Banking. He was appointed as Global Head of Coverage in 2016 and took up his current role as Global Head of Financial Institutions in January 2021.

Damien Cléris

Damien started his career in 1999 at Crédit Agricole CIB, in Vietnam before joining Groupe Caisse d'Épargne, now Groupe BPCE, in 2004 in the Group Audit department. In 2009, he moved to Natixis as part of the Strategy Group, before being appointed Head of Strategy for Corporate & Investment Banking in 2010 and Head of Strategy and Business Development in 2012. In 2013, he transferred to Hong Kong, as Head of Corporate Coverage & Advisory, Asia Pacific, and became local Head of Coverage & Co-Head of Investment Banking in 2016. He was appointed as Global Co-Head of Coverage at Natixis' Corporate & Investment Banking division in 2019 and took up his current role as Head of Business Development with Corporates and the Groupe BPCE networks in January 2021.

Arié Boleslawski

Arié started his career in 1998 at Société Générale as an Equity Delta One trader, then became a trader on exotic equity and funds, and later rose to Head of Structured Credit in the United States. In 2006, he joined Deutsche Bank in London as Co-Head of Credit Correlation before returning to Société Générale in 2008, where he successively held the positions of Head of Structured Trading Equity, Head of Structured Trading Cross Asset, and then Global Head of Trading. Arié joined Natixis' Corporate & Investment Banking division in August 2019 as Global Head of Equity within Global Markets and took

up his current role as Deputy Head of Global Markets in charge of Equity Derivatives worldwide, scarce resource management and XVA in January 2021.

Emmanuel Issanchou

Emmanuel started his career in 2005 at IXIS Corporate & Investment Bank in Paris before moving to Natixis' London Branch in 2007. He was appointed London Head of Global Structured Credit & Solutions in 2013, in charge of EMEA ABS & CLO Origination and the London Structured Credit desk. In 2016, he was appointed Deputy Global Head of Structured Credit & Solutions and Head of EMEA Structured Credit & Solutions. He was appointed Global Head of Structured Credit & Solutions and Credit Trading in 2017. He took up his current role as Deputy Head of Global Markets in charge of Global Markets Americas and Global Markets Credit worldwide in January 2021.

About Natixis

Natixis is a French multinational financial services firm specialized in asset & wealth management, corporate & investment banking, insurance and payments. A subsidiary of Groupe BPCE, the second-largest banking group in France through its two retail banking networks, Banque Populaire and Caisse d'Epargne, Natixis counts nearly 16,000 employees across 38 countries. Its clients include corporations, financial institutions, sovereign and supranational organizations, as well as the customers of Groupe BPCE's networks. Listed on the Paris stock exchange, Natixis has a solid financial base with a CET1 capital under Basel 3⁽¹⁾ of €11.8 billion, a Basel 3 CET1 Ratio⁽¹⁾ of 11.7% and quality long-term ratings (Standard & Poor's: A+ / Moody's: A1 / Fitch Ratings: A+).

⁽¹⁾ Based on CRR-CRD4 rules as reported on June 26, 2013, including the Danish compromise - without phase-in
Figures as at 30 September 2020

Press contacts:

Daniel Wilson
+33 1 58 19 10 40
daniel.wilson@natixis.com

Vanessa Stephan
+33 1 58 19 34 16
vanessa.stephan@natixis.com

www.natixis.com



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