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## **Natixis CIB strengthens its global M&A advisory offering through Fenchurch's strategic combination with Broadhaven Capital Partners**

**Natixis Corporate & Investment Banking (Natixis CIB), today announced that its affiliate Fenchurch Advisory Partners has entered into a definitive agreement to combine with Broadhaven Capital Partners, a leading U.S.-based advisory firm to the financial services and financial technology sectors. This strategic transaction underscores the ambition of Natixis CIB – the corporate and investment banking arm of Groupe BPCE – to strengthen its U.S. market franchise and expand its M&A advisory expertise, in line with its strategic project, Vision 2030.**

This strategic combination marks an important step in Natixis CIB's ambition to further strengthen its global M&A advisory offering, deepen its expertise in financial services and expand its presence in the United States, the largest financial services market in the world.

Fenchurch has been part of Natixis CIB's M&A network since 2018 and is one of the most respected investment banking advisory firms dedicated exclusively to the financial services sector. With offices in London, New York and Paris, Fenchurch provides trusted, independent advice to corporate and financial sponsor clients across insurance, asset and wealth management, banking, and specialty finance. In 2025, Fenchurch advised on 27 transactions, ranking as the number one adviser to the financial services sector in the UK and Europe.

Founded in 2009, Broadhaven has established itself as a premier investment bank advising corporates and financial sponsors on M&A, capital raising and strategic transactions, with distinctive capabilities at the intersection of financial services and technology. Broadhaven brings a highly complementary North American franchise, with deep relationships and sector expertise in fintech, asset and wealth management, market infrastructure and private capital raising. It has an experienced team of 40 professionals and has advised on 125 completed transactions with a combined value in excess of US\$100 billion.

The combination will materially accelerate Fenchurch's expansion in the United States and enhance Natixis CIB's ability to support clients on both sides of the Atlantic. The combined business will have more than 110 investment bankers dedicated to the financial services sector, including 30 Senior Managing Directors and Managing Directors, across offices in London, New York, Chicago and Paris.

Clients will benefit from deeper expertise, broader geographic coverage and enhanced transatlantic execution capabilities, while continuing to receive the expert, independent, senior-led advice that defines both Fenchurch and Broadhaven.

For Natixis CIB, the transaction reinforces its international advisory offering for financial institutions, one of its core industry sectors, and further strengthens its connectivity with the financial technology sector. It also expands Natixis CIB's M&A advisory capabilities in North America and enhances its ability to support clients at a time of heightened cross-border activity, regulatory change and technological evolution.

**Mohamed Kallala, CEO of Natixis, in charge of Corporate & Investment Banking, commented:**  
*"This combination is an important step in the continued expansion of our strategic advisory franchise, and further demonstrates our commitment to developing these capabilities internationally. By supporting Fenchurch in its growth strategy and presence in the United States, we will be able to offer our financial services clients independent world-class M&A expertise."*

**Malik Karim, Founder and Chief Executive Officer of Fenchurch** said: *“We have admired our future partners at Broadhaven for many years, sharing similar values centered around client focus and we are delighted to have persuaded them to join us. Together, we will strengthen several of our most important sub-sector franchises and create a truly international advisory firm dedicated exclusively to financial services and fintech. Building our presence in the United States has been a strategic priority for Fenchurch. Broadhaven is a rare fit, geographically, culturally and in terms of sub-sector coverage, materially enhancing our ability to support clients in Europe and the U.S.”*

**About Natixis Corporate & Investment Banking**

Natixis Corporate & Investment Banking is a leading global financial institution that provides advisory, investment banking, financing, corporate banking and capital markets services to corporations, financial institutions, financial sponsors and sovereign and supranational organizations worldwide.

Our teams of experts in about 30 countries advise clients on their strategic development, helping them to grow and transform their businesses, and maximize their positive impact. Natixis CIB is committed to aligning its financing portfolio with a carbon neutrality path by 2050 while helping its clients reduce the environmental impact of their business.

As part of Groupe BPCE, the second largest banking group in France through the Banque Populaire and Caisse d'Epargne retail networks, Natixis CIB benefits from the Group's financial strength and solid financial ratings (Standard & Poor's: A+, Moody's: A1, Fitch: A+, R&I: A+).

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