

Paris, August 2, 2023

Results for the 2nd quarter and 1st half of 2023

**Commercial dynamics, good cost control and capital creation;
Net income² in line with expectations in the current interest rate environment**

H1-23: Net banking income of €11.3bn, down -7% in line with expectations in light of the new interest rate environment. Very good control of expenses : -1% vs. H1-22. Net income² : €1.5bn

Q2-23: Net banking income: €5.5 bn, expenses -3% and net income² of €973m, -18% YoY vs. -29% in Q1-23

Group capital boosted by Q2-23 net income, CET1 equal to 15.2%³ at end-June 2023, +20bps vs. end-March

Retail Banking & Insurance: continued development of the Banque Populaire and Caisse d'Epargne retail banking networks in all customer segments, +500,000 new customers since the beginning of January 2023. Net banking income down 9% vs. H1-22 reflecting the rise in the cost of liabilities outpacing growth in the return on assets

- **Financing of local and regional France: 5% year-on-year growth in loan outstandings, reaching €713bn at end-June 2023**
- **Insurance: gross life insurance inflows of €7.8bn in H1-23, premium income up 7% in non-life insurance vs. H1-22**
- **Financial Solutions & Expertise: Net banking income up +6% vs. H1-22, driven in particular by financing activities**

Global Financial Services: revenues up 2% vs. Q2-22, driven by a good performance from Natixis CIB and resilience in Asset Management in what remains a lacklustre business environment for the sector

- **Retail Banking: Net banking income up 7% in Q2-23 YoY, driven by diversification and expansion of the customer base. Global Markets revenues up 1% YoY, of which +44% in Equity and -15% in Fixed Income; 8% QoQ growth for Global Finance with continued dynamic development of Trade Finance, +17% in Q2-23 YoY**
- **Asset & Wealth Management: 5% year-to-date increase in Natixis IM's assets under management, reaching €1,127bn at end-June 2023; net inflows in H1-23 of €4.6bn excluding Ostrum AM; Net banking income down by a contained 5% vs. Q2-22, reflecting in particular the increase in the share of fixed-income assets.**

Growth in expenses under tight management, down by 1% in H1-23 and by 3% in Q2-23 YoY

Cost of risk: -22% in H1-23 to €669m, or 16bps, including reversals of provisions for future risks rated Stage 1/Stage 2 and prudent provisioning for Stage 3-rated risks for a limited number of specific cases.

Capital adequacy: CET1 ratio of 15.2%³ at end-June 2023, +20bps vs. end-March 2023 linked to Q2-23-generated net income

Long-term Senior Preferred ratings maintained by Moody's and R&I at A1 and A+, outlook stable

Nicolas Namias, Chairman of the BPCE Management Board, said: "Against a backdrop of weak economic growth and persistently high inflation, the Banque Populaire and Caisse d'Epargne retail banking networks continued to expand in all their different customer segments, attracting 500,000 new customers, while the performance of our global business lines, Natixis CIB in particular, made it possible to diversify our sources of revenues. Our Group remained deeply committed to financing and supporting local and regional France, notably with the announcement of exceptional measures in support of its customers during the most recent periods of social unrest in France. While the financial results of our two retail banking networks remain impacted by the full effect of the rise interest paid on deposits, which began more than a year ago for regulated savings products, the higher rates of interest charged on loans is now beginning to show its effects. Our Group will consequently benefit from the new interest rate environment as of next year.

We are also continuing to prepare for the future by maintaining a strict control over our costs, which have declined over the quarter, and by pursuing a prudent risk management policy. Our capital adequacy ratios, which are already well above prudential requirements, improved still further in the 2nd quarter with a CET1 ratio of 15.2%.

Finally, with one year to go before the Olympic Games, Groupe BPCE, with all its brands, is accelerating its drive to realize its ambition to be the Bank of Sport in France by contributing actively to the operational success of Paris 2024."

¹ See note on methodology ² Group share ³ Estimated ratio at end-June 2023

The half-yearly financial statements of Groupe BPCE for the period ended June 30, 2023, approved by the Management Board at a meeting convened on August 2, 2023, were verified and reviewed by the Supervisory Board, chaired by Thierry Cahn, at a meeting convened on August 2, 2023.

In this document, 2022 figures have been restated on a pro-forma basis to take account of the application to insurance of the new IFRS 17 and 9 reporting requirements (see annex for the reconciliation of reported data to pro-forma data).

Groupe BPCE

€m ¹	Q2-23	Q2-22	% Change vs. Q2-22	H1-23	H1-22	% Change vs. H1-22
Net banking income	5,467	6,032	(9)%	11,281	12,181	(7)%
Operating expenses	(3,799)	(3,904)	(3)%	(8,386)	(8,490)	(1)%
<i>o/w operating expenses excluding SRF contribution</i>				(7,930)	(7,894)	0%
Gross operating income	1,667	2,128	(22)%	2,895	3,692	(22)%
Cost of risk	(342)	(445)	(23)%	(669)	(856)	(22)%
Income before tax	1,337	1,693	(21)%	2,305	2,899	(20)%
Income tax	(353)	(487)	(28)%	(777)	(921)	(16)%
Non-controlling interests	(12)	(23)	(47)%	(22)	(40)	(47)%
Net income – Group share	973	1,182	(18)%	1,506	1,937	(22)%
Exceptional items	55	(32)	ns	18	(49)	ns
Underlying net income – Group share²	918	1,214	(24)%	1,488	1,987	(25)%
<i>Cost to income ratio (underlying excl. SRF)³</i>	72.1%	63.9%	8.3pp	69.9%	63.8%	6.2pp

¹ Reported figures down to net income – Group share

² "Underlying" means exclusive of exceptional items

³ The cost/income ratio of Groupe BPCE is calculated on the basis of net banking income and operating expenses excluding exceptional items, the latter being restated to account for the contribution to the Single Resolution Fund (SRF) booked in the Corporate center division. The calculations are detailed in the annex on pages 27 and 28.

1. Groupe BPCE

Unless specified to the contrary, the financial data and related comments refer to the reported results of the Group and business lines, changes express differences between Q2-23 and Q2-22 and between H1-23 and H1-22.

Groupe BPCE recorded a 9% decline in **net banking income** to 5,467 million euros in Q2-23 and a 7% drop to 11,281 million euros in H1-23 due, as anticipated, to the faster transmission of higher interest rates on regulated savings to the overall cost of customer deposits, while asset repricing is gradually bearing fruit.

Revenues from the Retail Banking & Insurance business unit (RB&I) stood at 3,665 million euros (-11%) in Q2-23 and at 7,546 million euros (-9%) in the first 6 months of 2023. Despite strong sales momentum enjoyed by the Banques Populaires and Caisses d'Epargne in H1-23, the net banking income generated by the **retail banking networks** was down 14%. The **Financial Solutions & Expertise** business unit saw 6% revenue growth in H1-2023, driven by financing activities. The Insurance business benefited from the very good momentum in Life Insurance and Personal Protection Insurance, although its revenues reflect a certain volatility triggered by the application of the new IFRS 17 and 9³ reporting requirements.

The **Global Financial Services** business unit reported a 2% increase in revenues in Q2-23 and H1-23, to 1,798 million euros and 3,620 million euros respectively. In H1-23, this increase can mainly be attributed to a 7% rise in the net banking income posted by the **Corporate & Investment Banking** business, buoyed up by an effective diversification strategy. The net banking income posted by **Asset & Wealth Management** was down 4% owing to lower management fees as a result of the 10% year-on-year drop in average assets under management at constant foreign exchange rates.

Commissions held steady at the good level of 5 billion euros in H1-23.

Against a backdrop of high inflation, **operating expenses** were kept under tight management in all business lines. They fell by 3% in Q2-23 to 3,799 million euros and declined by 1% in H1-23 to 8,386 million euros and, if contributions to the SRF (down by 23%) are excluded, they remain stable at 7,930 million euros.

The underlying cost/income ratio (excluding exceptional items and excluding contribution to the SRF) came to 72.1% in Q2-23, up 8.3pp, and stood at 69.9% in H1-23, up 6.2pp.

Gross operating income fell by 22% in Q2-23 and H1-23, to 1,667 million euros and 2,895 million euros respectively.

Groupe BPCE's **cost of risk** was down 23% in Q2-23 to 342 million euros, and down 22% in H1-23 to 669 million euros. This decrease, as anticipated, is chiefly due to the reversal of provisions on outstandings rated 'Stage 1' and 'Stage 2'.

For Groupe BPCE, the **quarterly amount of provisions for performing loans rated 'Stage 1' or 'Stage 2'** corresponds to a reversal of 229 million euros in Q2-23 vs. 199 million euros in Q2-22. Half-yearly provisions for performing loans rated as Stage 1 or Stage 2 correspond to a reversal of 159 million euros in H1-23 vs. a provision of 339 million euros in H1-22.

Provisions for proven risks **rated 'Stage 3'** amounted to 571 million euros in Q2-23, up on the figure reported in Q1-22 (246 million euros), and reached 828 million euros in H1-23 vs. 518 million euros in H1-22.

Provisions for loan outstandings rated 'Stage 3' increased by 310 million euros compared with H2-2022 owing to the prudent provisioning of a limited number of specific cases.

In Q2-23, the cost of risk came to **16bps** in relation to gross customer outstandings **for Groupe BPCE** (22bps in Q2-22). It includes a reversal of 11bps in Q2-23 (vs. an allocation to provisions of 10bps in Q2-22) rated 'Stage 1' or 'Stage 2' and the provisioning of loans with a proven risk of 27bps in Q2-23 (vs. an allocation to provisions of 12bps in Q2-22) rated 'Stage 3'.

The cost of risk came to **14bps** for the **Retail Banking & Insurance** business unit (22bps in Q2-22), including a reversal of 10bps for the provisioning of performing loans (vs. an allocation to provisions of 10bps in Q2-22) rated 'Stage 1' or 'Stage 2' and 24bps for the provisioning of loans with a proven risk (vs. an allocation to provisions of 13bps in Q2-22) rated 'Stage 3'.

The cost of risk of **Corporate & Investment Banking** in Q2-23 stood at **54bps** (44bps in Q12-22), including a reversal of 26bps related to the provisioning of performing loans (vs. vs. an allocation to provisions of 27bps in Q2-22) rated 'Stage 1' or 'Stage 2' and an allocation to provisions of 80bps related to the provisioning of loans with a proven risk (vs.17bps in Q2-22) rated in 'Stage 3'.

In H1-23, the cost of risk was also **16bps** for gross customer loans **for Groupe BPCE** (21bps in H1-22), including a reversal of 4bps in H1-23 (vs. an allocation to provisions of 8bps in H1-22) rated 'Stage 1' or 'Stage 2' and the provisioning of loans with a proven risk of 20bps in H1-23 (vs. an allocation to provisions of 13bps in H1-22) rated 'Stage 3'.

The cost of risk was **16bps** for the **Retail Banking & Insurance** business unit (21bps in H1-22), including reversal of 4bps for the provisioning of performing loans (vs. an allocation to provisions of 9bps in H1-22) rated 'Stage 1' or 'Stage 2' and provisions of 20bps for the provisioning of loans with a proven risk (vs an allocation to provisions of 12bps in H1-22) rated in 'Stage 3'.

The cost of risk came to **20bps** for **Corporate & Investment Banking** in H1-23 (50bps in H1-22), including reversals of 13bps for the provisioning of performing loans (vs. an allocation to provisions of 15bps in H1-22) rated 'Stage 1' or 'Stage 2' and 34bps for the provisioning of loans with a proven risk rated 'Stage 3', stable compared with H1-22.

The **ratio of non-performing loans** to gross loan outstandings stood at 2.4% at June 30, 2023, +0.1 pp on end-2022.

Reported net income (Group share) in Q2-23 came to 973 million euros, down 18% (1,182 million euros in Q2-22), and in H1-23 stood at 1,506 million euros vs. 1,937 million euros in H1-22 (-22%).

The impact of exceptional items on net income (Group share) was 55 million euros in Q2-23 vs. -32 million euros in Q2-22, and 18 million euros with no significant impact on net income (Group share) in H1-23 vs. -49 million euros in H1-22.

Underlying net income (Group share)² came to 918 million euros in Q2-23, down 24% compared with Q2-22 (1,214 million euros) and 1,488 million euros in H1-23 (-25%).

¹ The cost/income ratio of Groupe BPCE is calculated on the basis of net banking income and operating expenses excluding exceptional items, the latter being restated to account for the contribution to the Single Resolution Fund (SRF) booked in the Corporate center division. The calculations are detailed in the annex on pages 27 and 28.

² "Underlying" means exclusive of exceptional items

2. Capital, loss-absorbing capacity, liquidity and funding

2.1 CETI¹ ratio

Groupe BPCE's CETI¹ ratio at the end of June 2023 reached an estimated level of 15.2%¹, compared with 15.0% at end-March 2023. The quarterly change can be explained by the following impacts:

- Retained earnings: +20bps,
- Change in risk-weighted assets: +6bps,
- Net issuance of cooperative shares: +5bps
- Irrevocable payment undertakings, changes in Other Comprehensive Income, and the prudential backstop: -4bps,
- Other items : -3bps.

At the end of June 2023, **Groupe BPCE held a buffer estimated at 17.4 billion euros above** the threshold for triggering the maximum distributable amount (**MDA**) for equity capital, taking account of the prudential requirements laid down by the ECB applicable at June 30, 2023.

2.2 TLAC² ratio

The estimated Total Loss-Absorbing Capacity (TLAC) stood at 114.6 billion euros¹ at the end of June 2023. The TLAC ratio, expressed as a percentage of risk-weighted assets, stood at an estimated 24.9%^{1,3} at the end of June 2023 (without taking account of preferred senior debt for the calculation of this ratio), well above the Financial Stability Board requirements currently equal to 21.95%⁴.

2.3 MREL² ratio

Expressed as a percentage of risk-weighted assets at June 30, 2023, Groupe BPCE's subordinated MREL ratio³ (without taking account of preferred senior debt for the calculation of this ratio) and total MREL ratio stood at 24.9%^{1,3} and 32.5%¹ respectively, well above the minimum requirements set by the SRB in 2023 of 21.95%⁴ and 25.46%⁴ respectively.

2.4 Leverage ratio

At June 30, 2023, the estimated leverage ratio stood at 5.0%¹, well above the leverage ratio requirement at that same date.

2.5 Liquidity reserves at a high level

The Liquidity Coverage Ratio (LCR) for Groupe BPCE is well above the regulatory requirement of 100%, standing at 144% based on the average of end-of-month LCRs in the 2nd quarter of 2023.

The volume of liquidity reserves came to 276 billion euros at the end of June 2023, representing a coverage ratio of 147% of short-term financial debts (including short-term maturities of medium-/long-term financial debt).

2.6 MLT funding plan: 86% of the 2023 plan already raised as at July 13, 2023

Reminder: the size of the MLT funding plan for 2023, excluding structured private placements and ABS, has been set at 29 billion euros and the breakdown by type of debt is as follows:

- 10 billion euros in TLAC funding: 2 billion euros in Tier 2 and 8 billion euros in senior non-preferred debt,
- 7 billion euros in senior preferred debt,
- 12 billion euros in covered bonds.

The target for ABS is 1.7 billion euros.

As at July 13, 2023, Groupe BPCE had raised 24.9 billion euros, excluding structured private placements and ABS (86% of the 29 billion-euro plan):

- 8.4 billion euros in TLAC funding, i.e. 84% of requirements: 2 billion euros in Tier 2 (100% of requirements) and 6.4 billion euros in senior non-preferred debt (80% of requirements),
- 5.1 billion euros in senior preferred debt (73% of requirements),
- 11.4 billion euros in covered bonds (95% of requirements).

The amounts of ABS raised stood at 1.55 billion euros as at July 13, 2023, representing 91% of the target.

Outstanding TLTRO III amounted to 25.7 billion euros as at June 30, 2023, whose redemption at maturity is fully integrated in our wholesale MLT funding plans.

2.7 Innovation, diversification & financial strength

In H1-2023, Groupe BPCE proposed a number of innovative transactions responding to investor priorities and issued landmark bonds contributing to the diversification of the investor base, it also received confirmation of its credit ratings.

- Groupe BPCE, a premium partner of the Olympic & Paralympic Games Paris 2024, confirms its front-ranking position in the sports economy and issued senior preferred social bonds (Sports Economy and Health) for a total of 500 million euros. This is the first social bond issue in France dedicated exclusively to the “Health and Sports Economy” theme, in line with the United Nations' Sustainable Development Goal No. 3.
- Groupe BPCE completed 2 social and green issues:
 - 500 million euros in Tier 2 social bonds (local economic development),
 - 750 million euros in covered green bonds (Green Buildings),
- Groupe BPCE has issued so-called "Samurai" senior preferred and senior non-preferred bonds for a total of 197.7 billion yen, or approximately 1.3 billion euros. This is the largest JPY-denominated issue since the creation of BPCE, and also the largest JPY issue by a non-Japanese issuer since the beginning of 2023.
- Finally, the Group's long-term senior preferred debt ratings have been confirmed at A1/outlook stable by Moody's and A+/outlook stable by R&I.

Capital adequacy, Total loss-absorbing capacity – see note on methodology

1 Estimated at June 30, 2023

2 ECB requirements at January 1, 2023 excluding Pillar2 Guidance with a countercyclical buffer rate of 0.45% as at June 30, 2023.

3 Groupe BPCE has chosen to waive the possibility offered by Article 72b (3) of the Capital Requirements Regulation to use senior preferred debt for compliance with its TLAC/subordinated MREL requirements

4 Requirements as at June 30, 2023

3. Groupe BPCE, premium partner of the Olympic and Paralympic Games Paris 2024

With one year to go before the Olympic & Paralympic Games Paris 2024, Groupe BPCE and its companies are fully mobilized to help ensure the success of this historic event:

Becoming the Bank of Sport was an obvious choice for Groupe BPCE and its companies, an ambition reflected in a long-standing commitment to sport and in its partnership with Paris 2024 since 2018.

Groupe BPCE is supporting the operational success of Paris 2024, throughout France, thanks to its expertise in infrastructure financing, banking services and payment solutions, through the exceptional commitment of its employees and customers, and by supporting the largest group of athletes in France.

The Group ensures the development of the sports ecosystem by being the No.1 private financier of sports infrastructures in France, by contributing to the renovation of facilities, and by being a key player in the financing of sports companies.

4. Results of the business lines

Unless specified to the contrary, the financial data and related comments refer to the reported results of the business lines, changes express differences between Q2-23 and Q2-22 and between H1-23 and H1-22.

4.1 Retail Banking & Insurance

€m ¹	Q2-23	% Change	H1-23	% Change
Net banking income	3,655	(11)%	7,546	(9)%
Operating expenses	(2,459)	(1)%	(4,955)	0%
Gross operating income	1,196	(27)%	2,590	(23)%
Cost of risk	(252)	(33)%	(560)	(21)%
Income before tax	952	(24)%	2,058	(22)%
Exceptional items	51	ns	21	ns
Underlying income before tax²	901	(29)%	2,038	(25)%
<i>Underlying cost/income ratio³</i>	68.0%	8.3pp	65.6%	6.6pp

Loan outstandings grew by 5% year-on-year, reaching 713 billion euros at the end of June 2023, including a 6% increase in housing loans to 399 billion euros, a 6% increase in equipment loans to 189 billion euros, and a 7% increase in consumer loans to 40 billion euros.

At the end of June 2023, on-balance sheet **customer deposits & savings** stood at 659 billion euros, an increase of 12 billion euros year-on-year, with a sharp 45% rise in term accounts and a 4% increase in regulated savings.

Net banking income for the Retail Banking & Insurance business unit fell by 11% to 3,665 million euros in Q2-23, and by 9% to 7,546 million euros in H1-23. These changes include a decline of 14% for the **Banque Populaire** retail banking network in Q2-23 and of 12% in H1-23, and a decline of 18% for the **Caisse d'Épargne** network in Q2-23 and of 15% in H1-23.

The **Financial Solutions & Expertise** business lines continued to benefit from strong sales momentum, with revenues up 5% in Q2-23 and up 6% in H1-23. In the **Insurance** business, revenues rose sharply in both Q2-23 and H1-23, driven by buoyant business in life insurance and personal protection insurance, reflecting the volatility generated by the application of the new IFRS 17 and 9 reporting requirements to insurance activities. The **Digital & Payments** business unit was impacted by higher refinancing costs, with revenues down 2% on a like-for-like basis in Q2-23 and H1-23.

Against a backdrop of high inflation, **operating expenses** were kept under tight management, falling slightly by 1% in Q2-23 to 2,459 million euros, and remaining stable in H1-23 at 4,955 million euros.

The **underlying cost/income ratio²** rose by 8.3pp in Q2-23 to 68.0%, and by 6.6pp in H1-23 to 65.6%.

Owing to a negative jaws effect, the **gross operating income** generated by the business unit fell by 27% in Q2-23 to 1,196 million euros, and by 23% in H1-23 to 2,590 million euros.

The **cost of risk** fell by 33% to 252 million euros in Q2-23, and by 21% to 560 million euros in H1-23.

For the business unit as a whole, **income before tax** amounted to 952 million euros in Q2-23, down 24%, and to 2,058 million euros in H1-23, down 22%.

Underlying income before tax totaled 901 million euros in Q2-23, down 29%, and 2,038 million euros in H1-23, down 25%.

¹ Reported figures down to income before tax

² "Underlying" means exclusive of exceptional items

³ The business line cost/income ratios have been calculated on the basis of net banking income and underlying operating expenses

3.1.1 Banque Populaire retail banking network

The Banque Populaire network is comprised of 14 cooperative banks (12 regional Banques Populaires along with CASDEN Banque Populaire and Crédit Coopératif) and their subsidiaries, Crédit Maritime Mutuel, and the Mutual Guarantee Companies.

€m ¹	Q2-23	% Change	H1-23	% Change
Net banking income	1,460	(14)%	3,017	(12)%
Operating expenses	(1,015)	4%	(2,033)	3%
Gross operating income	445	(39)%	984	(32)%
Cost of risk	(110)	(45)%	(242)	(32)%
Income before tax	345	(35)%	768	(30)%
Exceptional items	28	ns	15	ns
Underlying income before tax²	318	(42)%	753	(33)%
<i>Underlying cost/income ratio³</i>	<i>70.7%</i>	<i>14.3pp</i>	<i>67.5%</i>	<i>10.4pp</i>

Loan outstandings increased by 5% year-on-year to 303 billion euros at the end of June 2023.

On-balance sheet customer deposits & savings increased by 8 billion euros year-on-year to 281 billion euros at the end of June 2023, with strong growth in term accounts (+62% year-on-year) and an increase in regulated savings (+5% year-on-year).

Net banking income came to 1,460 million euros, down 14% in Q2-23 year-on-year.

In H1-23, net banking income totaled 3,017 million euros, down 12%, including:

- A 24% fall in the net interest margin^{4,5} to 1,576 million euros owing to the significant increase in the cost of customer savings (regulated savings, in particular) offset by the positive effect of asset repricing,
- and a 5% rise in commissions⁴ to 1,416 million euros.

Operating expenses, kept under tight management, rose by 4% in Q2-23 to 1,015 million euros, and by 3% in H1-23 to 2,033 million euros.

As a result, the **underlying cost/income ratio³** deteriorated by 14.3pp to 70.7% in Q2-23 and by 10.4pp to 67.5% in H1-23.

Gross operating income fell by 39% to 445 million euros in Q2-23 and by 32% to 984 million euros in H1-23.

The **cost of risk** came to 110 million euros in Q2-23 (-45%) and 242 million euros in H1-23 (-32%).

Income before tax stood at 345 million euros in Q2-23 (-35%) and at 768 million euros in H1-23 (-30%).

Underlying income before tax² came to 318 million euros in Q2-23 (-42%) and to 753 million euros in H1-23 (-33%).

¹ Reported figures down to income before tax

² "Underlying" means exclusive of exceptional items

³ The business line cost/income ratios have been calculated on the basis of net banking income and underlying operating expenses

⁴ Excluding provisions for home-purchase savings schemes)

⁵ Income on regulated savings has been restated to account for the net interest margin and included under commissions

3.1.2 Caisse d'Epargne retail banking network

The Caisse d'Epargne network comprises 15 individual Caisses d'Epargne along with their subsidiaries.

€m ¹	Q2-23	% Change	H1-23	% Change
Net banking income	1,462	(18)%	2,998	(15)%
Operating expenses	(1,041)	(4)%	(2,106)	(2)%
Gross operating income	422	(40)%	892	(36)%
Cost of risk	(84)	(27)%	(220)	(10)%
Income before tax	338	(43)%	672	(42)%
Exceptional items	35	ns	24	ns
Underlying income before tax²	302	(49)%	647	(45)%
<i>Underlying cost/income ratio³</i>	<i>72.7%</i>	<i>12.7pp</i>	<i>70.6%</i>	<i>10.5pp</i>

Loan outstandings rose by 5% year-on-year to 367 billion euros at end-June 2023.

On-balance sheet customer deposits & savings fell by 3 billion euros year-on-year to 365 billion euros at the end of June 2023, with strong growth in term accounts (+29% year-on-year) and an increase in regulated savings (+4% year-on-year).

In Q2-23, net banking income came to 1,462 million euros, down 18%.

In H1-23, net banking income fell by 15% to 2,998 million euros, including :

- A 34% drop in net interest margin^{4,5} to 1,376 million euros, owing to the sharp rise in the cost of savings, which outpaced asset repricing.
- A 2% rise in commissions⁴ to 1,569 million euros.

Operating expenses remained under tight control, falling by 4% in Q2-23 to 1,041 million euros, and by 2% in H1-23 to 2,106 million euros.

The **underlying cost/income ratio³** increased by 12.7pp to 72.7% in Q2-23 and by 10.5pp to 70.6% in H1-23.

Gross operating income fell by 40% to 422 million euros in Q2-23 and by 36% to 892 million euros in H1-23.

The **cost of risk** came to 84 million euros in Q2-23, down 27%, and stood at 220 million euros in H1-23, down 10%.

Income before tax came to a total of 338 million euros in Q2-23 (-43%) and 672 million euros in H1-23 (-42%).

Underlying income before tax² stood at 302 million euros in Q2-23 (-49%) and 647 million euros in H1-23 (-45%).

¹ Reported figures down to income before tax

² "Underlying" means exclusive of exceptional items

³ The business line cost/income ratios have been calculated on the basis of net banking income and underlying operating expenses

⁴ Excluding provisions for home-purchase savings schemes)

⁵ Income on regulated savings has been restated to account for the net interest margin and included under commissions

3.1.3 Financial Solutions & Expertise

€m ¹	Q2-23	% Change	H1-23	% Change
Net banking income	306	5%	621	6%
Operating expenses	(151)	3%	(309)	4%
Gross operating income	155	7%	313	7%
Cost of risk	(19)	30%	(26)	(8)%
Income before tax	136	5%	287	9%
Exceptional items	(1)	ns	(2)	ns
Underlying income before tax²	137	4%	289	8%
<i>Underlying cost/income ratio³</i>	49.1%	(0.8)pp	49.4%	(0.3)pp

In **Consumer Credit**, loan outstandings (personal loans and revolving credit) grew by a strong 9% year-on-year to the end of June 2023.

Factoring enjoyed very good momentum with strong growth in factored sales (+9% year-on-year) and an increase in average outstandings financed (+17% year-on-year).

In **Leasing**, new business rose sharply (+11% year-on-year) driven by business with the retail banking networks (+10%) and the integration of Eurolocatique, the new healthcare equipment financing subsidiary.

In the **Sureties & Financial Guarantees** business line, gross premiums written were down 14% year-on-year, reflecting the marked slowdown in the real estate market.

In the **Retail Securities Services** business, stock market and mutual fund flows were down 7% year-on-year.

Net banking income generated by the Financial Solutions & Expertise business unit rose by 5% to 306 million euros in Q2-23, and by 6% to 621 million euros in H1-23, driven by the strong performance of the financing businesses.

Operating expenses remained well under control, with growth limited to 3% in Q2-23 to 151 million euros and 4% in H1-23 to 309 million euros, thereby creating a positive jaws effect.

The **underlying cost/income ratio³** fell by a marginal 0.8pp in Q2-23 to 49.1%, and by an extremely marginal 0.3pp in H1-23 to 49.4%.

Gross operating income rose by 7% in Q2-23 and H1-23 to stand at 155 million euros and 313 million euros respectively.

The **cost of risk** rose by 30% in Q2-23 to 19 million euros (although this should be put into perspective as, in absolute terms, it represents an increase of only 5 million euros) but fell in H1-23 by 8% to 26 million euros.

Income before tax came to 136 million euros in Q2-23, up 5%, and to 287 million euros in H1-23, up 9%.

Underlying income before tax² stood at 137 million euros in Q2-23, up 4%, and at 289 million euros in H1-23, up 8%.

¹ Reported figures down to income before tax

² "Underlying" means exclusive of exceptional items

³ The business line cost/income ratios have been calculated on the basis of net banking income and underlying operating expenses

3.1.4 Insurance¹

The results presented below concern the Insurance business unit held directly by BPCE since March 1, 2022.

€m ²	Q2-23	% Change	H1-23	% Change
Net banking income	126	ns	306	x2.4
Operating expenses ⁽⁴⁾	(37)	(9)%	(80)	4%
Gross operating income	89	ns	226	x5
Income before tax	93	ns	231	x5
Exceptional items	(2)	8%	(3)	(21)%
Underlying income before tax⁴	94	ns	235	x5
<i>Underlying cost/income ratio⁵</i>	<i>28.2%</i>	<i>ns</i>	<i>25.2%</i>	<i>ns</i>

In Q2-23, premiums⁶ rose 57% to 5.5 billion euros with increases of 66% for Life Insurance & Personal Protection insurance and 4% for Property & Casualty insurance, and in H1-23 premiums enjoyed 24% growth to 9.5 billion euros with increases of 27% for Life Insurance & Personal Protection insurance and 7% for Property & Casualty insurance.

Life insurance **assets under management⁶** reached a total of 89.6 billion euros at the end of June 2023. Since the end of December 2022, they have grown by 7%, with significant positive inflows of new life funds. Aggregate gross inflows amounted to 7.8 billion euros in H1-23.

Unit-linked funds accounted for 32% of assets under management at end-June 2023, up 4pp vs. end-June 2022, and represented 52% of gross inflows in H1-23, up 13pp vs. H1-22.

In Property & Casualty insurance and Personal Protection insurance, the customer equipment ratio for the two retail banking networks reached 33.9%⁷ at end-May 2023 (+0.8pp since end-December 2022).

The **P&C combined ratio** reached 95.5% in H1-23 (+0.5pp year-on-year).

The financial environment in H1-23 compared with H1-22 had a favorable impact on the **life insurance financial margin**, in line with IFRS 17.

Net banking income rose sharply in Q2-23 and H1-23 to respectively 126 million euros and 306 million euros, up sharply thanks to more favorable macroeconomic conditions than in H1-22, and reflecting the volatility caused by the application of the new IFRS 17 and 9 reporting requirements to the insurance business.

Operating expenses fell by 9% in Q2-23 to 37 million euros, and rose by 4% in H1-23 to 80 million euros.

The **underlying cost/income ratio⁵** stood at 28.2% in Q2-23 and at 25.2% in H1-23.

Gross operating income rose sharply in both Q2-23 and H1-23, to 89 million euros in Q2-23 and 226 million euros in H1-23 respectively.

Income before tax also enjoyed rapid growth, increasing to 93 million euros in Q2-23 and to 231 million euros in H1-23.

Underlying income before tax⁴ rose sharply to 94 million euros in Q2-23 and to 235 million euros in H1-23.

¹ BPCE Assurances

² Reported figures down to income before tax

³ "Operating expenses" corresponds to "non-attributable expenses" under IFRS 17, i.e. all costs that are not directly attributable to insurance contracts

⁴ "Underlying" means exclusive of exceptional items

⁵ The business line cost/income ratios have been calculated on the basis of net banking income and underlying operating expenses

⁶ Excluding the reinsurance treaty with CNP Assurances

⁷ Scope: combined individual customers of the BP and CE networks

3.1.5 Digital & Payments

The results presented below concern the Payments activity held directly by BPCE since March 1, 2022 and those of Oney Bank.

€m ¹	Q2-23	% Change at constant scope ⁽²⁾	H1-23	% Change at constant scope ⁽²⁾
Net banking income	203	(2)%	408	(2)%
Operating expenses	(163)	4%	(324)	3%
Gross operating income	40	(22)%	84	(15)%
Cost of risk	(41)	35%	(73)	23%
Income before tax	(6)	ns	2	ns
Exceptional items	(11)	ns	(15)	ns
Underlying income before tax³	4	(81)%	17	(62)%
<i>Underlying cost/income ratio⁴</i>	<i>75.4%</i>	<i>(1.3)pp</i>	<i>76.0%</i>	<i>(1.1)pp</i>

Digital

At the end of June 2023, 10.8 million customers were active on mobile applications (up 9% vs. end-June 2022), out of a total of 13.1 million active digital customers (up 4% vs. end-June 2022).

These applications record an average of 55 million visits per week, up 10% vs. December 2022.

The number of professional customers using Banque Populaire and Caisse d'Epargne mobile applications is increasing. At the end of June 2023, these applications scored 4.7 out of 5 on the App Store and 4.6 out of 5 on Google Play.

Payments

Payment Solutions enjoyed a dynamic business environment with 9% growth in the number of card transactions in H1-23 and steady growth in mobile and instant payments (1.9 times vs. H1-2022). The adoption of Android-type payment terminals has accelerated in the Banque Populaire and Caisse d'Epargne retail banking networks, with a 5-fold increase since H1-22.

Payplug recorded strong growth in business volumes for intermediate-sized enterprises and large corporations (+22% vs. H1-22) as well as for small & medium-sized businesses (+28% vs. H1-22).

Oney Bank

Net banking income experienced a limited decline compared with H1-22, depressed by higher interest rates partially offset by dynamic business activities and the pursuit of the repricing strategy.

In BtoBtoC, new loans rose by 9% compared with H1-22, driven by "Buy Now Pay Later" (BNPL) activities, a business area where Oney Bank remains No.1 in terms of market share in France.

BtoC loan production was down vs. H1-2022 (personal loans in particular) due to the tightening of lending criteria, in line with the market.

A transformation plan is currently underway, with cost-cutting measures enabling YOY operating expenses to be trimmed by 7%.

Net banking income for the Digital & Payments business unit fell by 2% on a like-for-like basis² in Q2-23 and H1-23, to 203 million euros and 408 million euros respectively.

The business unit's **operating expenses** came to 163 million euros in Q2-23, up 4% on a like-for-like basis², and to 324 million euros in H1-23, up 3% on a like-for-like basis².

The **underlying cost/income ratio**⁴ improved by 1.3pp on a like-for-like basis² to 75.4% in Q2-23, and by 1.1pp on a like-for-like basis² to 76.0% in H1-23.

Gross operating income fell by 22% on a like-for-like basis² in Q2-23 to 40 million euros, and by 15% on a like-for-like basis² to 84 million euros in H1-23.

The **cost of risk** increased by 35% on a like-for-like basis² in Q2-23 to 41 million euros, and by 23% on a like-for-like basis² in H1-23 to 73 million euros.

Income before tax fell sharply to -6 million euros in Q2-23 and +2 million in H1-23.

Underlying income before tax³ was 4 million euros in Q2-23, down 81% on a like-for-like basis², and 17 million euros in H1-23, down 62% on a like-for-like basis².

1 Reported figures down to income before tax

2 Excluding Bimpli, acquired by Swile in December 2022 (constant basis of structure).

3 "Underlying" means exclusive of exceptional items

4 The business line cost/income ratios have been calculated on the basis of net banking income and underlying operating expenses

3.2 Global Financial Services

The GFS business unit includes the Asset & Wealth Management activities and the Corporate & Investment Banking activities of Natixis.

€m ¹	Q2-23	% Change	Constant Fx % change	H1-23	% Change	Constant Fx % change
Net banking income	1,798	2%	3%	3,620	2%	1%
o/w AWM	776	(5)%	(3)%	1,560	(4)%	(5)%
o/w CIB	1,022	7%	8%	2,060	7%	7%
Operating expenses	(1,282)	2%	3%	(2,585)	2%	2%
o/w AWM	(634)	(2)%	(1)%	(1,276)	(1)%	(2)%
o/w CIB	(647)	7%	9%	(1,309)	6%	6%
Gross operating income	517	0%	1%	1,035	1%	0%
Cost of risk	(91)	8%		(64)	(62)%	
Income before tax	429	(2)%		1,019	16%	
Exceptional items	(4)	(39)%		(14)	ns	
Underlying income before tax²	433	(2)%		1,033	18%	
<i>Underlying cost/income ratio³</i>	<i>71.1%</i>	<i>0.7pp</i>		<i>71.0%</i>	<i>0.2pp</i>	

GFS revenues rose by 2% in Q2-23 and H1-23, to €1,798 million (+3% at constant exchange rates) and €3,620 million (+1% at constant exchange rates) respectively. These trends can be explained by our diversified business model and strong sales activity, despite the sluggish economic environment.

In H1-23, **Asset & Wealth Management revenues** fell by 4% year-on-year owing to the decline in the overall fee rate (excluding insurance management) compared with H1-22, mainly due to the increase in the share of fixed-income products in the product mix.

Corporate & Investment Banking revenues rose by 7% in H1-23 to €2.1 billion thanks to diversification and the strong performance achieved by the Equity (+10% YoY), Global trade and M&A boutique businesses (+19% YoY).

Operating expenses rose by 2% in Q2-23 and H1-23, to 1,282 million euros (+3% at constant exchange rates) and 2,585 million euros (+2% at constant exchange rates) respectively.

In H1-23, the operating expenses of the **Asset & Wealth Management** business fell by 1% year-on-year thanks to the ongoing cost-cutting plan, while the expenses incurred by the **Corporate & Investment Banking** business rose by 6% (against a backdrop of inflation and capital expenditure) in line with the growth in revenue.

The **underlying cost/income ratio³** increased by 0.7pp to 71.1% in Q2-23, and by 0.2pp to 71.0% in H1-23.

Gross operating income remained stable in Q2-23 at 517 million euros (up 1% at constant exchange rates) and up 1% in H1-23 at 1,035 million euros (stable at constant exchange rates).

The **cost of risk** rose 8% to 91 million euros in Q2-23 but fell sharply in H1-23 (-62%) to 64 million euros, despite cautious provisioning on a limited number of specific cases in the Corporate & Investment Banking business unit.

Income before tax fell by 2% to 429 million euros in Q2-23 and rose by 16% to 1,019 million euros in H1-23.

Underlying income before tax² was down 2% to 433 million euros in Q2-23, and up 18% to 1,033 million euros in H1-23.

¹ Reported figures down to income before tax

² "Underlying" means exclusive of exceptional items

³ The business line cost/income ratios have been calculated on the basis of net banking income and underlying operating expenses

3.2.1 Asset & Wealth Management

The Asset & Wealth Management business unit includes the Asset & Wealth Management activities of Natixis

€m ¹	Q2-23	% Change	H1-23	% Change
Net banking income	776	(5)%	1,560	(4)%
Operating expenses	(634)	(2)%	(1,276)	(1)%
Gross operating income	142	(14)%	284	(15)%
Income before tax	141	(11)%	330	(5)%
Exceptional items	(4)	ns	(13)	ns
Underlying income before tax²	145	(12)%	343	0%
<i>Underlying cost/income ratio³</i>	<i>81.3%</i>	<i>2.2pp</i>	<i>81.0%</i>	<i>2.2pp</i>

In Asset Management, **assets under management⁴** stood at 1,127 billion euros at June 30, 2023. This represents 5% growth since the end of December 2022 (+6% at constant exchange rates) with a significantly positive market effect. The proportion of ESG assets stood at 40% at the end of June 2023, up 5pp year-on-year.

Net inflows in Asset Management⁴ in H1-23 reached 4.6 billion euros, excluding Ostrum.

At the end of June 2023, Asset Management posted a **robust performance**. Over 3 years, 81% of funds are ranked in the 1st and 2nd quartiles, compared with 64% at the end of June 2022 (source: Morningstar).

In Asset Management⁴, the **total fee rate** (excluding performance fees) in H1-23 was 25.0bps (+0.3bps year-on-year), of which 37.9bps excluding insurance asset management (-0.7bps year-on-year).

Net banking income generated by the Asset & Wealth Management business unit came to a total of 776 million euros, down 5% (-3% at constant exchange rates) in Q2-23, and 1,560 million euros, down 4% (-5% at constant exchange rates) in H1-23.

Operating expenses were tightly managed, falling by 2% (-1% at constant exchange rates) in Q2-23 and down 1% in H1-23 (-2% at constant exchange rates) to 634 million euros and 1,276 million euros respectively thanks, in particular, to the ongoing cost-cutting plan.

The **underlying cost/income ratio³** deteriorated by 2.2pp in Q2-23 and H1-23, to 81.3% and 81.0% respectively.

Gross operating income came to 142 million euros in Q2-23, down 14%, and to 284 million euros in H1-23, down 15%.

Income before tax stood at 141 million euros (-11%) in Q2-23 and at 330 million euros (-5%) in H1-23.

Underlying income before tax² fell by 12% to 145 million euros in Q2-23 and remained stable at 343 million euros in H1-23.

¹ Reported figures down to income before tax

² "Underlying" means exclusive of exceptional items

³ The business line cost/income ratios have been calculated on the basis of net banking income and underlying operating expenses

⁴ Management: Europe includes Dynamic Solutions and Vega IM; North America includes WCM IM; excluding Wealth Management

3.2.2 Corporate & Investment Banking

The Corporate & Investment Banking (CIB) business unit includes the Global markets, Global finance, Investment banking and M&A activities of Natixis.

€m ¹	Q2-23	% Change	H1-23	% Change
Net banking income	1,022	7%	2,060	7%
Operating expenses	(647)	7%	(1,309)	6%
Gross operating income	375	6%	751	8%
Cost of risk	(90)	15%	(69)	(59)%
Income before tax	288	3%	689	30%
Exceptional items ²	0	ns	(1)	ns
Underlying income before tax³	288	3%	690	30%
<i>Underlying cost/income ratio</i>	<i>63.3%</i>	<i>0.3pp</i>	<i>63.5%</i>	<i>(0.5)pp</i>

At the end of June 2023, **Global Markets revenues** were buoyed up by the good performance of the **Equity** business, including with the Groupe BPCE retail banking networks, which grew by 10% to 346 million euros.

FIC-T revenues fell by 1% to 668 million euros in Q2-23. Good momentum in **FI-Credit and FI-Rates** activities offset lower revenues in **FI-Currencies & Commodities** (owing to lower currency volatility and weaker customer demand).

In **Global finance**, revenues at end-June 2023 were down (-7%) at 719 million euros. The good performance achieved by **Trade finance** partially offset lower revenues from **Real Assets**. The decline in portfolio revenues can be explained by the lower level of outstandings.

Investment banking activities posted revenues of €117 million, up 5% in H1-23 driven, in particular, by strong activity in the Debt Capital Markets.

Despite the sluggish market environment, **M&A** continued to outperform with revenues of 121 million euros, up 37% in H1-23, thanks to sustained activity by the M&A boutiques (notably Fenchurch, Solomon Partners, Natixis Partner France, and Azure capital).

Net banking income for the Retail Banking business unit rose by 7% in Q2-23 and H1-23 (+8% in Q2-23 and +7% in H1-23 at constant exchange rates) to 1,022 million euros and 2,060 million euros respectively.

Operating expenses rose by 7% in Q2-23 to 647 million euros and by 6% in H1-23 to 1,309 million euros in H1-23 (+9% in Q2-23 and +6% in H1-23 at constant exchange rates).

The **underlying cost/income ratio**³ weakened by a marginal 0.3pp to 63.3% in Q2-23, and improved by 0.5pp to 63.5% in H1-23.

Gross operating income rose by 6% in Q2-23 to 375 million euros, and by 8% in H1-23 to 751 million euros.

The **cost of risk** came to 90 million euros, up 15% in Q2-23, and stood at 69 million euros, down 59% in H1-23.

Income before tax rose by 3% to 288 million euros in Q2-23 and by 30% to 689 million euros in H1-23.

Underlying income before tax² rose by 3% to 288 million euros in Q2-23 and by 30% to 690 million euros in H1-23.

¹ Reported figures down to income before tax.

² "Underlying" means exclusive of exceptional items.

³ The business line cost/income ratios have been calculated on the basis of net banking income and underlying operating expenses.

ANNEXES

Notes on methodology

Presentation of the pro-forma quarterly results

The main pro-forma restatement concerns the transition to IFRS 17. Data for 2022 has been recalculated under IFRS 17 to obtain a like-for-like basis of comparison.

New management standards adopted by Natixis (normative allocation of capital to the business lines) have led to a recalculation of the data for the 2022 quarterly series.

The tables showing the transition from reported 2022 to pro-forma 2022 are presented on annexes.

IFRS 17/IFRS 9

Groupe BPCE has applied the provisions of IFRS 17 pertaining to insurance contracts since January 1, 2023, as well as IFRS 9 for insurance entities.

IFRS 17 replaces IFRS 4 and is applicable retroactively, with the implementation of pro-forma financial statements for comparative data for the 2022 financial year (different profit recognition rates between the two standards).

IFRS 9 replaces IAS 39 by modifying the principles for the valuation of the financial assets of insurers using the same rules as those applied by banks since January 1, 2018. It applies in the same way considering the temporary exemption enjoyed by insurance entities. Groupe BPCE has elected to apply the provisions of IFRS 9 for the 2022 comparative data.

IFRS 17 provides for the estimation at inception of the Contractual Service Margin (CSM) of a group of insurance contracts recognized in the balance sheet and which is then amortized in the income statement (in Net Banking Income) as and when the service is rendered. This margin takes account, in particular, of the related overheads.

Insurance liabilities are recognized at present value.

Income and expenses relating to ceded insurance and reinsurance contracts are presented separately in Net Banking Income.

General expenses relating to insurance contracts are presented by destination as a deduction from Net Banking Income.

The cost of credit risk on financial investments in insurance activities is isolated on a separate line in the insurance aggregates in Net Banking Income.

Creation of the Digital & Payments sub-segment

The Payments and Oney business lines have been brought together within a single Digital & Payments sub-segment.

Segment information for previous quarters has been restated accordingly. These internal transactions have no impact on the Group's financial statements.

Internal transfer

Crédit Foncier's subsidiary, Banco Primus (Corporate center) was transferred to BPCE Financement (Financial Solutions & Expertise business unit within RB&I).

Segment information for previous quarters has been restated accordingly. These internal transactions have no impact on the Group's financial statements.

Exceptional items

Exceptional items and the reconciliation of the reported income statement to the underlying income statement of Groupe BPCE are detailed in the annexes.

Net banking income

Customer net interest income, excluding regulated home savings schemes, is computed on the basis of interest earned from transactions with customers, excluding net interest on centralized savings products (*Livret A*, *Livret Développement Durable*, *Livret Épargne Logement* passbook savings accounts) in addition to changes in provisions for regulated home purchase savings schemes. Net interest on centralized savings is assimilated to commissions.

Operating expenses

Operating expenses correspond to the aggregate total of the "Operating Expenses" (as presented in the Group's 2022 universal registration document, note 4.7 appended to the consolidated financial statements of Groupe BPCE) and "Depreciation, amortization and impairment for property, plant and equipment and intangible assets."

Cost/income ratio

Groupe BPCE's cost/income ratio is calculated on the basis of net banking income and operating expenses excluding exceptional items, the latter being restated to account for the contribution to the Single Resolution Fund (SRF) booked in the Corporate center division. The calculations are detailed in the annexes.

Business line cost/income ratios are calculated on the basis of underlying net banking income and operating expenses.

Cost of risk

The cost of risk is expressed in basis points and measures the level of risk per business line as a percentage of the volume of loan outstandings; it is calculated by comparing net provisions booked with respect to credit risks of the period to gross customer loan outstandings at the beginning of the period.

Loan outstandings and deposits & savings

Restatements regarding transitions from book outstandings to outstandings under management are as follows:

- Loan outstandings: the scope of outstandings under management does not include securities classified as customer loans and receivables and other securities classified as financial operations,
- Deposits & savings: the scope of outstandings under management does not include debt securities (certificates of deposit and savings bonds).

Capital adequacy

Common Equity Tier 1 is determined in accordance with the applicable CRR II/CRD V rules, after deductions.

Additional Tier-1 capital takes account of subordinated debt issues that have become non-eligible and subject to ceilings at the phase-out rate in force.

The leverage ratio is calculated in accordance with the applicable CRR II/CRD V rules. Centralized outstandings of regulated savings are excluded from the leverage exposures as are Central Bank exposures for a limited period of time (pursuant to ECB decision 2021/27 of June 18, 2021).

Total loss-absorbing capacity

The amount of liabilities eligible for inclusion in the numerator used to calculate the Total Loss-Absorbing Capacity (TLAC) ratio is determined by article 92a of CRR. Please note that a quantum of Senior Preferred securities has not been included in our calculation of TLAC.

This amount is consequently comprised of the 4 following items:

- Common Equity Tier 1 in accordance with the applicable CRR II/CRD IV rules,
- Additional Tier-1 capital in accordance with the applicable CRR II/CRD IV rules,
- Tier-2 capital in accordance with the applicable CRR II/CRD IV rules,
- Subordinated liabilities not recognized in the capital mentioned above and whose residual maturity is greater than 1 year, namely:
 - The share of additional Tier-1 capital instruments not recognized in common equity (i.e. included in the phase-out),
 - The share of the prudential discount on Tier-2 capital instruments whose residual maturity is greater than 1 year,
 - The nominal amount of Senior Non-Preferred securities maturing in more than 1 year.

Liquidity

Total liquidity reserves comprise the following:

- Central bank-eligible assets include: ECB-eligible securities not eligible for the LCR, taken for their ECB valuation (after ECB haircut), securities retained (securitization and covered bonds) that are available and ECB-eligible taken for their ECB valuation (after ECB haircut) and private receivables available and eligible for central bank funding (ECB and the Federal Reserve), net of central bank funding,
- LCR eligible assets comprising the Group's LCR reserve taken for their LCR valuation,
- Liquid assets placed with central banks (ECB and the Federal Reserve), net of US Money Market Funds deposits and to which fiduciary money is added.

Short-term funding corresponds to funding with an initial maturity of less than, or equal to, 1 year and the short-term maturities of medium-/long-term debt correspond to debt with an initial maturity date of more than 1 year maturing within the next 12 months.

Customer deposits are subject to the following adjustments:

- Addition of security issues placed by the Banque Populaire and Caisse d'Épargne retail banking networks with their customers, and certain operations carried out with counterparties comparable to customer deposits
- Withdrawal of short-term deposits held by certain financial customers collected by Natixis in pursuit of its intermediation activities.

Business line indicators – BP & CE networks

Average rate (%): the average customer rate for home loans corresponds to the weighted average of actuarial rates for committed home loans, excluding ancillary items (application fees, guarantees, creditor insurance). The rates are weighted by the amounts committed (offers made, net of cancellations) over the period under review. The calculation is based on aggregate home loans, excluding zero interest rate loans

Business line indicators – Oney Bank

BtoC: financing solutions distributed directly to customers. This line includes personal loans and revolving credit.

BtoBtoC: payment and financing solutions distributed to customers through partners and retail chains. This line includes split payment, 'Buy Now Pay Later', and assigned credit solutions.

Digital indicators

The number of active customers using mobile apps or websites corresponds to the number of customers who have made at least one visit via one of the digital channels (mobile apps or website) over the last 12 months.

The number of visits corresponds to the average number of visits (all markets combined) via mobile apps and websites for the BP and CE over a 7-day period since the beginning of the year.

The scores on the App Store or Google Play online stores correspond to the average of the scores awarded by users at the end of the period in question.

Reconciliation of 2022 data to pro forma data

Groupe BPCE		Q1-22					
In millions of euros	Net banking income	Operating expenses	Cost of risk	Share in net income of associates	Gains or losses on other assets	Income before tax	Net income - Group share
Reported figures	6,575	(4,961)	(424)	17	37	1,244	785
IFRS 17	(426)	376	13	(1)		(38)	(29)
Pro forma figures	6,149	(4,585)	(411)	16	37	1,206	755

Retail banking and Insurance		Q1-22					
In millions of euros	Net banking income	Operating expenses	Cost of risk	Share in net income of associates	Gains or losses on other assets	Income before tax	Net income - Group share
Reported figures	4,627	(2,856)	(343)	12	5	1,444	1,076
IFRS 17	(422)	375	13	(2)		(36)	(27)
Pro forma figures	4,205	(2,481)	(330)	10	5	1,409	1,049

Global financial services		Q1-22					
In millions of euros	Net banking income	Operating expenses	Cost of risk	Share in net income of associates	Gains or losses on other assets	Income before tax	Net income - Group share
Reported figures	1,782	(1,275)	(85)	3	15	441	313
Guarantees	(2)					(2)	(1)
New rules	2					2	1
Pro forma figures	1,782	(1,275)	(85)	3	15	440	313

Corporate center		Q1-22					
In millions of euros	Net banking income	Operating expenses	Cost of risk	Share in net income of associates	Gains or losses on other assets	Income before tax	Net income - Group share
Reported figures	166	(830)	4	2	18	(640)	(604)
Guarantees	2					2	1
New rules	(2)					(2)	(1)
IFRS 17	(5)	1		1		(2)	(2)
Pro forma figures	162	(829)	4	3	18	(643)	(606)

Groupe BPCE	Q2-22						
	Net banking income	Operating expenses	Cost of risk	Share in net income of associates	Gains or losses on other assets	Income before tax	Net income - Group share
In millions of euros							
Reported figures	6,569	(4,250)	(457)	15	10	1,886	1,329
IFRS 17	(537)	345	12	(15)		(194)	(147)
Pro forma figures	6,032	(3,904)	(445)	0	10	1,693	1,182

Retail banking and Insurance	Q2-22						
	Net banking income	Operating expenses	Cost of risk	Share in net income of associates	Gains or losses on other assets	Income before tax	Net income - Group share
In millions of euros							
Reported figures	4,630	(2,819)	(392)	8	1	1,430	1,056
IFRS 17	(530)	346	12	(14)		(185)	(141)
Pro forma figures	4,101	(2,473)	(379)	(5)	1	1,245	915

Global financial services	Q2-22						
	Net banking income	Operating expenses	Cost of risk	Share in net income of associates	Gains or losses on other assets	Income before tax	Net income - Group share
In millions of euros							
Reported figures	1,767	(1,252)	(84)	3		434	314
New rules	2					2	1
Pro forma figures	1,771	(1,252)	(84)	3		437	316

Corporate center	Q2-22						
	Net banking income	Operating expenses	Cost of risk	Share in net income of associates	Gains or losses on other assets	Income before tax	Net income - Group share
In millions of euros							
Reported figures	171	(179)	18	3	8	22	(40)
New rules	(2)					(2)	(1)
IFRS 17	(7)			(1)		(9)	(6)
Pro forma figures	161	(179)	18	2	8	10	(48)

Groupe BPCE		Q3-22					
In millions of euros	Net banking income	Operating expenses	Cost of risk	Share in net income of associates	Gains or losses on other assets	Income before tax	Net income - Group share
Reported figures	6,309	(4,258)	(347)	15	14	1,732	1,288
IFRS 17	(374)	342	5	5		(22)	(14)
Pro forma figures	5,934	(3,916)	(342)	20	14	1,710	1,274

Retail banking and Insurance		Q3-22					
In millions of euros	Net banking income	Operating expenses	Cost of risk	Share in net income of associates	Gains or losses on other assets	Income before tax	Net income - Group share
Reported figures	4,437	(2,756)	(366)	13	4	1,332	955
IFRS 17	(380)	343	5	5		(27)	(17)
Pro forma figures	4,057	(2,413)	(361)	19	4	1,305	977

Global financial services		Q3-22					
In millions of euros	Net banking income	Operating expenses	Cost of risk	Share in net income of associates	Gains or losses on other assets	Income before tax	Net income - Group share
Reported figures	1,692	(1,265)	(19)	3		411	293
New rules	2					2	1
Pro forma figures	1,694	(1,265)	(19)	3		413	294

Corporate center		Q3-22					
In millions of euros	Net banking income	Operating expenses	Cost of risk	Share in net income of associates	Gains or losses on other assets	Income before tax	Net income - Group share
Reported figures	179	(236)	38	(1)	10	(11)	0
New rules	(2)					(2)	(1)
IFRS 17	6	(1)				5	3
Pro forma figures	183	(237)	38	(1)	10	(7)	2

Groupe BPCE		Q4-22					
In millions of euros	Net banking income	Operating expenses	Cost of risk	Share in net income of associates	Gains or losses on other assets	Income before tax	Net income - Group share
Reported figures	6,252	(4,608)	(772)	(22)	275	885	549
IFRS 17	(408)	375	6	6		(21)	(15)
Pro forma figures	5,844	(4,233)	(766)	(16)	275	863	535

Retail banking and Insurance		Q4-22					
In millions of euros	Net banking income	Operating expenses	Cost of risk	Share in net income of associates	Gains or losses on other assets	Income before tax	Net income - Group share
Reported figures	4,244	(3,008)	(652)	5	292	881	680
IFRS 17	(409)	371	6	6		(26)	(18)
Pro forma figures	3,835	(2,637)	(646)	11	292	856	662

Global financial services		Q4-22					
In millions of euros	Net banking income	Operating expenses	Cost of risk	Share in net income of associates	Gains or losses on other assets	Income before tax	Net income - Group share
Reported figures	1,863	(1,376)	(60)	4	1	432	296
New rules	2					2	1
Pro forma figures	1,865	(1,376)	(60)	4	1	434	297

Corporate center		Q4-22					
In millions of euros	Net banking income	Operating expenses	Cost of risk	Share in net income of associates	Gains or losses on other assets	Income before tax	Net income - Group share
Reported figures	146	(224)	(60)	(31)	(18)	(429)	(427)
New rules	(2)					(2)	(1)
IFRS 17		4				4	3
Pro forma figures	144	(220)	(60)	(31)	(18)	(426)	(425)

Groupe BPCE	2022						
In millions of euros	Net banking income	Operating expenses	Cost of risk	Share in net income of associates	Gains or losses on other assets	Income before tax	Net income - Group share
Reported figures	25,705	(18,077)	(2,000)	24	336	5,748	3,951
IFRS 17	(1,745)	1,439	36	(4)		(275)	(205)
Pro forma figures	23,959	(16,638)	(1,964)	20	336	5,473	3,746

Retail banking and Insurance	2022						
In millions of euros	Net banking income	Operating expenses	Cost of risk	Share in net income of associates	Gains or losses on other assets	Income before tax	Net income - Group share
Reported figures	17,938	(11,439)	(1,753)	39	302	5,088	3,807
IFRS 17	(1,740)	1,435	36	(4)		(274)	(204)
Pro forma figures	16,198	(10,004)	(1,717)	35	302	4,814	3,603

Global financial services	2022						
In millions of euros	Net banking income	Operating expenses	Cost of risk	Share in net income of associates	Gains or losses on other assets	Income before tax	Net income - Group share
Reported figures	7,105	(5,168)	(247)	13	17	1,718	1,215
New rules	6	0	0	0	0	6	5
Pro forma figures	7,111	(5,168)	(247)	13	17	1,725	1,220

Corporate center	2022						
In millions of euros	Net banking income	Operating expenses	Cost of risk	Share in net income of associates	Gains or losses on other assets	Income before tax	Net income - Group share
Reported figures	662	(1,470)	0	(28)	18	(1,058)	(1,071)
New rules	(6)	0	0	0	0	(6)	(5)
IFRS 17	(5)	4	-	0	0	(1)	(1)
Pro forma figures	650	(1,465)	0	(28)	18	(1,066)	(1,077)

Q2-23 & Q2-22 results: reconciliation of reported data to alternative performance measures

€m		Net banking income	Operating expenses	Cost of risk	Gains or losses on other assets	Income before tax - Group share	Net income
	Reported Q2-23 results	5,467	(3,799)	(342)	2	1,337	973
	Transformation and reorganization costs <i>Business lines/Corporate center</i>	2	(48)	1		(45)	(32)
	Disposals <i>Corporate center</i>				(1)	(1)	(1)
	Disputes <i>Business lines/Corporate center</i>	87				87	87
	Q2-23 results excluding exceptional items	5,377	(3,751)	(343)	2	1,297	918

€m		Net banking income	Operating expenses	Cost of risk	Gains or losses on other assets	Income before tax - Group share	Net income
	Pro forma reported Q2-22 results	6,032	(3,904)	(445)	10	1,693	1,182
	Transformation and reorganization costs <i>Business lines/Corporate center</i>	5	(54)		7	(42)	(32)
	Disposals <i>Corporate center</i>						
	Pro forma Q2-22 results excluding exceptional items	6,027	(3,850)	(445)	3	1,735	1,214

H1-23 & H1-22 results: reconciliation of reported data to alternative performance measures

€m		Net banking income	Operating expenses	Cost of risk	Gains or losses on other assets	Income before tax - Group share	Net income
	Reported H1-23 results	11,281	(8,386)	(669)	51	2,305	1,506
	Transformation and reorganization costs <i>Business lines/Corporate center</i>	6	(104)	3		(95)	(68)
	Disposals <i>Corporate center</i>				(1)	(1)	(1)
	Disputes <i>Business lines/Corporate center</i>	87				87	87
	H1-23 results excluding exceptional items	11,188	(8,282)	(671)	52	2,314	1,488

€m		Net banking income	Operating expenses	Cost of risk	Gains or losses on other assets	Income before tax	Net income - Group share
	Pro forma reported H1-22 results	12,181	(8,490)	(856)	48	2,899	1,937
	Transformation and reorganization costs <i>Business lines/Corporate center</i>	8	(130)		28	(94)	(65)
	Disposals <i>Corporate center</i>		2		14	16	15
	Pro forma H1-22 results excluding exceptional items	12,173	(8,361)	(856)	6	2,978	1,987

Groupe BPCE: underlying cost to income ratio excluding SRF contribution

€m	Net banking income	Operating expenses	Cost income ratio underlying excluding SRF contribution
Q2-23 reported figures	5,467	(3,799)	
Impact of exceptional items	89	(48)	
Contribution to SRF		128	
Q2-23 underlying figures excluding contribution SRF	5,377	(3,879)	72.1%

€m	Net banking income	Operating expenses	Cost income ratio underlying excluding SRF contribution
Q2-22 Pro forma reported figures	6,032	(3,904)	
Impact of exceptional items	5	(55)	
Contribution to SRF		0	
Q2-22 underlying figures excluding contribution SRF	6,027	(3,850)	63.9%

Groupe BPCE: underlying cost to income ratio excluding SRF contribution

€m	Net banking income	Operating expenses	Cost income ratio underlying excluding SRF contribution
H1-23 reported figures	11,281	(8,386)	
Impact of exceptional items	93	(104)	
Contribution to SRF		(457)	
H1-23 underlying figures excluding contribution SRF	11,188	(7,826)	69.9%

€m	Net banking income	Operating expenses	Cost income ratio underlying excluding SRF contribution
H1-22 Pro forma reported figures	12,181	(8,490)	
Impact of exceptional items	8	(128)	
Contribution to SRF		(596)	
H1-22 Pro forma underlying figures excluding SRF	12,173	(7,765)	63.8%

Groupe BPCE: quarterly income statement per business line

	RETAIL BANKING & INSURANCE		GLOBAL FINANCIAL SERVICES		CORPORATE CENTER		GROUPE BPCE		
€m	Q2-23	Q2-22	Q2-23	Q2-22	Q2-23	Q2-22	Q2-23	Q2-22	%
Net banking income	3,655	4,101	1,798	1,771	13	161	5,467	6,032	(9)%
Operating expenses	(2,459)	(2,473)	(1,282)	(1,252)	(58)	(179)	(3,799)	(3,904)	(3)%
Gross operating income	1,196	1,628	517	518	(45)	(18)	1,667	2,128	(22)%
Cost of risk	(252)	(379)	(91)	(84)	1	18	(342)	(445)	(23)%
Income before tax	952	1,245	429	437	(44)	10	1,337	1,693	(21)%
Income tax	(224)	(319)	(115)	(110)	(14)	(58)	(353)	(487)	(28)%
Non-controlling interests	1	(11)	(14)	(12)	1	0	(12)	(23)	(47)%
Net income – Group share	729	915	300	316	(56)	(48)	973	1,182	(18)%

Groupe BPCE: half-yearly income statement per business line

	RETAIL BANKING & INSURANCE		GLOBAL FINANCIAL SERVICES		CORPORATE CENTER		GROUPE BPCE		
€m	H1-23	H1-22	H1-23	H1-22	H1-23	H1-22	H1-23	H1-22	%
Net banking income	7,546	8,306	3,620	3,553	115	322	11,281	12,181	(7)%
Operating expenses	(4,955)	(4,954)	(2,585)	(2,527)	(846)	(1,008)	(8,386)	(8,490)	(1)%
Gross operating income	2,590	3,352	1,035	1,025	(731)	(685)	2,895	3,692	(22)%
Cost of risk	(560)	(709)	(64)	(169)	(44)	22	(669)	(856)	(22)%
Income before tax	2,058	2,654	1,019	878	(773)	(633)	2,305	2,899	(20)%
Income tax	(493)	(674)	(261)	(225)	(24)	(22)	(777)	(921)	(16)%
Non-controlling interests	3	(16)	(26)	(24)	1	0	(22)	(40)	(47)%
Net income – Group share	1,569	1,963	732	629	(795)	(655)	1,506	1,937	(22)%

Groupe BPCE: quarterly series

	GROUPE BPCE					
€m	Q1-22	Q2-22	Q3-22	Q4-22	Q1-23	Q2-23
Net banking income	6,149	6,032	5,934	5,844	5,815	5,467
Operating expenses	(4,585)	(3,904)	(3,916)	(4,233)	(4,587)	(3,799)
Gross operating income	1,564	2,128	2,019	1,611	1,228	1,677
Cost of risk	(411)	(445)	(342)	(776)	(326)	(342)
Income before tax	1,206	1,693	1,710	863	968	1,337
Net income – Group share	755	1,182	1,274	535	533	973

Consolidated balance sheet

ASSETS €m	June 30, 2023	Dec. 31, 2022
Cash and amounts due from central banks	143,775	171,318
Financial assets at fair value through profit or loss	204,300	192,751
Hedging derivatives	12,073	12,700
Financial assets at fair value through shareholders' equity	45,301	44,284
Financial assets at amortized cost	28,516	27,650
Loans and receivables due from credit institutions and similar at amortized cost	105,497	97,694
Loans and receivables due from customers at amortized cost	831,807	826,943
Revaluation difference on interest rate risk-hedged portfolios	(6,279)	(6,845)
Investments of insurance activities	0	0
Financial investments of insurance activities	96,133	93,509
Insurance contracts written - Assets	1,380	1,100
Reinsurance contracts ceded - Assets	9,106	8,507
Current tax assets	1,057	706
Deferred tax assets	4,851	5,078
Accrued income and other assets	16,841	14,339
Non-current assets held for sale	132	219
Deferred profit sharing	0	0
Investments in associates	1,590	1,594
Investment property	744	750
Property, plant and equipment	5,943	6,077
Intangible assets	1,099	1,087
Goodwill	4,246	4,207
TOTAL ASSETS	1,508,112	1,503,668

LIABILITIES €m	June 30, 2023	Dec. 31, 2022
Amounts due to central banks	5	9
Financial liabilities at fair value through profit or loss	192,363	184,857
Hedging derivatives	16,516	16,370
Debt securities	269,255	243,380
Amounts due to credit institutions	89,499	139,142
Amounts due to customers	702,421	693,970
Revaluation difference on interest rate risk-hedged portfolios	266	389
Current tax liabilities	1,932	1,808
Deferred tax liabilities	2,053	2,052
Accrued expenses and other liabilities	23,319	20,522
Liabilities associated with non-current assets held for sale	114	162
Liabilities related to insurance contracts	0	0
Liabilities related to insurance contracts written	101,498	94,651
Reinsurance contracts ceded - Liabilities	188	108
Provisions	4,644	4,901
Subordinated debt	20,678	18,932
Shareholders' equity	83 361	82,415
Equity attributable to equity holders of the parent	82,900	81,936
Non-controlling interests	461	479
TOTAL LIABILITIES	1,508,112	1,503,668

Goodwill

€m	Dec. 31, 2022	Acquisitions	Disposals	Conversion	Other changes	June 30, 2023
Retail Banking & Insurance entities	754	74			(1)	827
Asset & Wealth Management entities	3,307		(2)	(35)	3	3,274
Corporate & Investment Banking entities	147			(1)		146
Total	4,208	74	(2)	(36)	2	4,246

Retail Banking & Insurance: quarterly income statement

	BANQUE POPULAIRE NETWORK			CAISSE D'EPARGNE NETWORK			FINANCIAL SOLUTIONS & EXPERTISE			INSURANCE			DIGITAL & PAYMENTS			OTHER NETWORK			RETAIL BANKING & INSURANCE		
€m	Q2-23	Q2-22	%	Q2-23	Q2-22	%	Q2-23	Q2-22	%	Q2-23	Q2-22	%	Q2-23	Q2-22	%	Q2-23	Q2-22	%	Q2-23	Q2-22	%
Net banking income	1,460	1,701	(14)%	1,462	1,788	(18)%	306	292	5%	126	(2)	ns	203	232	(12)%	97	89	9%	3,655	4,101	(11)%
Operating expenses	(1,015)	(973)	4%	(1,041)	(1,082)	(4)%	(151)	(147)	3%	(37)	(41)	(9)%	(163)	(178)	(8)%	(52)	(52)	0%	(2,459)	(2,473)	(1)%
Gross operating income	445	729	(39)%	422	705	(40)%	155	145	7%	89	(43)	ns	40	54	(27)%	45	37	21%	1,196	1,628	(27)%
Cost of risk	(110)	(200)	(45)%	(84)	(115)	(27)%	(19)	(15)	30%	0	0		(41)	(30)	34%	2	(19)	(110)%	(252)	(379)	(33)%
Income before tax	345	530	(35)%	338	589	(43)%	136	129	5%	93	(46)	ns	(6)	24	ns	47	19	154%	952	1,245	(24)%
Income tax	(82)	(127)	(35)%	(81)	(157)	(49)%	(34)	(31)	8%	(9)	(4)	ns	(6)	(3)	84%	(11)	(4)	171%	(224)	(319)	(30)%
Non-controlling interests	(5)	(3)	(88)%	(3)	(6)	(43)%	0	0	ns	0	0	ns	9	(2)	ns	0	0		1	(11)	(107)%
Net income - Group share	258	401	(36)%	253	426	(40)%	102	98	4%	83	(43)	ns	(3)	18	ns	36	14	149%	729	915	(20)%

Retail Banking & Insurance: half-yearly income statement

	BANQUE POPULAIRE NETWORK			CAISSE D'EPARGNE NETWORK			FINANCIAL SOLUTIONS & EXPERTISE			INSURANCE			DIGITAL & PAYMENTS			OTHER NETWORK			RETAIL BANKING & INSURANCE		
€m	H1-23	H1-22	%	H1-23	H1-22	%	H1-23	H1-22	%	H1-23	H1-22	%	H1-23	H1-22	%	H1-23	H1-22	%	H1-23	H1-22	%
Net banking income	3,017	3,415	(12)%	2,998	3,543	(15)%	621	587	6%	306	125	X 2,5	408	463	(12)%	194	173	12%	7,546	8,306	(9)%
Operating expenses	(2,033)	(1,975)	3%	(2,106)	(2,144)	(2)%	(309)	(296)	4%	(80)	(77)	4%	(324)	(360)	(10)%	(103)	(102)	1%	(4,955)	(4,954)	0%
Gross operating income	984	1,440	(32)%	892	1,399	(36)%	313	291	7%	226	48	X 4,7	84	103	(18)%	91	71	29%	2,590	3,352	(23)%
Cost of risk	(242)	(353)	(32)%	(220)	(246)	(10)%	(26)	(28)	(8)%	0	0		(73)	(59)	23%	0	(24)	ns	(560)	(709)	(21)%
Income before tax	768	1,102	(30)%	672	1,152	(42)%	287	263	9%	231	44	X 5,3	2	45	(97)%	99	48	X 2,1	2,058	2,654	(22)%
Income tax	(180)	(265)	(32)%	(161)	(307)	(48)%	(74)	(68)	8%	(39)	(15)	X 2,6	(14)	(7)	89%	(25)	(11)	X 2,3	(493)	(674)	(27)%
Non-controlling interests	(9)	(6)	57%	(4)	(7)	(42)%	0	0		0	0	ns	16	(3)	ns	0	0		3	(16)	ns
Net income - Group share	578	831	(30)%	507	838	(40)%	213	194	10%	192	29	X 6,6	4	34	(89)%	74	36	X 2,1	1,569	1,963	(20)%

Retail Banking & Insurance: quarterly series

RETAIL BANKING & INSURANCE						
	Q1-22	Q2-22	Q3-22	Q4-22	Q1-23	Q2-23
€m						
Net banking income	4,205	4,101	4,057	3,835	3,891	3,655
Operating expenses	(2,481)	(2,473)	(2,413)	(2,637)	(2,496)	(2,459)
Gross operating income	1,724	1,628	1,644	1,198	1,395	1,196
Cost of risk	(330)	(379)	(361)	(646)	(308)	(252)
Income before tax	1,409	1,245	1,305	856	1,107	952
Net income – Group share	1,409	915	977	662	840	729

Retail Banking & Insurance: Banque Populaire and Caisse d'Epargne networks quarterly series

BANQUE POPULAIRE NETWORK						
	Q1-22	Q2-22	Q3-22	Q4-22	Q1-23	Q2-23
€m						
Net banking income	1,713	1,701	1,638	1,534	1,557	1,460
Operating expenses	(1,003)	(973)	(990)	(1,018)	(1,018)	(1,015)
Gross operating income	711	729	647	516	539	445
Cost of risk	(154)	(200)	(166)	(279)	(132)	(110)
Income before tax	572	530	502	253	422	345
Net income – Group share	430	401	380	182	320	258

CAISSE D'EPARGNE NETWORK						
	Q1-22	Q2-22	Q3-22	Q4-22	Q1-23	Q2-23
€m						
Net banking income	1,755	1,788	1,704	1,541	1,536	1,462
Operating expenses	(1,062)	(1,082)	(1,011)	(1,132)	(1,065)	(1,041)
Gross operating income	693	705	693	409	471	422
Cost of risk	(130)	(115)	(152)	(248)	(136)	(84)
Income before tax	563	589	541	166	334	338
Net income – Group share	413	426	398	95	253	253

Retail Banking & Insurance: FSE quarterly series

FINANCIAL SOLUTIONS & EXPERTISE						
€m	Q1-22	Q2-22	Q3-22	Q4-22	Q1-23	Q2-23
Net banking income	295	292	287	272	315	306
Operating expenses	(149)	(147)	(147)	(165)	(157)	(151)
Gross operating income	146	145	140	107	158	155
Cost of risk	(13)	(15)	(19)	(39)	(6)	(19)
Income before tax	133	129	121	67	151	136
Net income – Group share	97	98	91	48	112	102

Retail Banking & Insurance: Insurance quarterly series

INSURANCE						
€m	Q1-22	Q2-22	Q3-22	Q4-22	Q1-23	Q2-23
Net banking income	127	(2)	112	170	180	126
Operating expenses	(36)	(41)	(38)	(51)	(43)	(37)
Gross operating income	91	(43)	74	118	137	89
Income before tax	90	(46)	72	119	139	93
Net income – Group share	72	(43)	58	83	109	83

Retail Banking & Insurance: Digital & Payments quarterly series

DIGITAL & PAYMENTS								
€m	Q1-22	Q1-22 (at constant scope, excluding Bimpli)	Q2-22	Q2-22 (at constant scope, excluding Bimpli)	Q3-22	Q4-22	Q1-23	Q2-23
Net banking income	231	207	232	208	231	231	205	203
Operating expenses	(182)	(160)	(178)	(157)	(178)	(213)	(161)	(163)
Gross operating income	49	47	54	51	53	18	44	40
Income before tax	21	20	24	21	29	251	8	(6)
Net income – Group share	16	15	18	16	21	253	7	(3)

Retail Banking & Insurance: Other network quarterly series

OTHER NETWORK						
	Q1-22	Q2-22	Q3-22	Q4-22	Q1-23	Q2-23
€m						
Net banking income	84	89	86	88	97	97
Operating expenses	(50)	(52)	(49)	(58)	(51)	(52)
Gross operating income	34	37	37	30	46	45
Cost of risk	(5)	(19)	0	(32)	(2)	2
Income before tax	29	19	39	0	52	47
Net income – Group share	22	14	29	0	39	36

Global Financial Services: quarterly income statement per business line

	ASSET AND WEALTH MANAGEMENT		CORPORATE & INVESTMENT BANKING		GLOBAL FINANCIAL SERVICES		
€m	Q2-23	Q2-22	Q2-23	Q2-22	Q2-23	Q2-22	%
Net banking income	776	814	1,022	956	1,798	1,771	2%
Operating expenses	(634)	(650)	(647)	(602)	(1,282)	(1,252)	2%
Gross operating income	142	165	375	354	517	518	(0)%
Cost of risk	(1)	(6)	(90)	(78)	(91)	(84)	8%
Net gains or losses on other assets	0	0	0	0	0	0	
Income before tax	141	159	288	279	429	437	(2)%
Net income – Group share	89	112	211	204	300	316	(5)%

Global Financial Services: half-yearly income statement per business line

	ASSET AND WEALTH MANAGEMENT		CORPORATE & INVESTMENT BANKING		GLOBAL FINANCIAL SERVICES		
€m	H1-23	H1-22	H1-23	H1-22	H1-23	H1-22	%
Net banking income	1,560	1,627	2,060	1,926	3,620	3,553	2%
Operating expenses	(1,276)	(1,294)	(1,309)	(1,233)	(2,585)	(2,527)	2%
Gross operating income	284	332	751	693	1,035	1,025	1%
Cost of risk	5	(1)	(69)	(168)	(64)	(169)	(62)%
Net gains or losses on other assets	42	16	0	0	42	16	X 2,6
Income before tax	330	348	689	530	1 019	878	16%
Net income – Group share	227	237	505	392	732	629	16%

Global Financial Services: quarterly series

GLOBAL FINANCIAL SERVICES						
€m	Q1-22	Q2-22	Q3-22	Q4-22	Q1-23	Q2-23
Net banking income	1,782	1,771	1,694	1,865	1,822	1,798
Operating expenses	(1,275)	(1,252)	(1,265)	(1,376)	(1,303)	(1,282)
Gross operating income	507	518	429	489	519	517
Cost of risk	(85)	(84)	(19)	(60)	27	(91)
Income before tax	440	437	413	434	590	429
Net income – Group share	313	316	294	297	432	300

Asset & Wealth Management: quarterly series

ASSET & WEALTH MANAGEMENT						
€m	Q1-22	Q2-22	Q3-22	Q4-22	Q1-23	Q2-23
Net banking income	812	814	796	929	784	776
Operating expenses	(644)	(650)	(640)	(704)	(642)	(634)
Gross operating income	168	165	157	225	142	142
Cost of risk	6	(6)	4	1	6	(1)
Income before tax	189	159	162	227	189	141
Net income – Group share	126	112	109	145	138	89

Corporate & Investment Banking: quarterly series

CORPORATE & INVESTMENT BANKING						
€m	Q1-22	Q2-22	Q3-22	Q4-22	Q1-23	Q2-23
Net banking income	970	956	898	935	1 038	1 022
Operating expenses	(631)	(602)	(626)	(671)	(662)	(647)
Gross operating income	339	354	272	264	376	375
Cost of risk	(90)	(78)	(23)	(61)	21	(90)
Income before tax	252	279	251	207	401	288
Net income – Group share	187	204	185	152	294	211

Corporate center: quarterly series

CORPORATE CENTER						
€m	Q1-22	Q2-22	Q3-22	Q4-22	Q1-23	Q2-23
Net banking income	162	161	183	144	102	13
Operating expenses	(829)	(179)	(237)	(220)	(788)	(58)
Gross operating income	(667)	(18)	(54)	(76)	(686)	(45)
Cost of risk	4	18	38	(60)	(46)	1
Share in income of associates	3	2	(1)	(31)	2	0
Gains or losses on other assets	18	8	10	(18)	0	0
Income before tax	(643)	10	(7)	(426)	(729)	(44)
Net income – Group share	(606)	(48)	2	(425)	(739)	(56)