

Hong Kong, June 2, 2025

Natixis CIB Appoints Aurélia Vo Dinh as Head of Acquisition & Strategic Finance, Asia Pacific

Natixis Corporate & Investment Banking (Natixis CIB) is pleased to announce the appointment of Aurélia Vo Dinh as Head of Acquisition & Strategic Finance, Asia Pacific

Aurélia will report to **Arnaud Brogi** and **Philippe Vlaemynck**, **Global Co-Heads of Acquisition & Strategic Finance** and to **Raghu Narain**, **Head of Investment Banking, Asia Pacific**. She will relocate from Australia to Hong Kong for the role in July.

In the context of Natixis CIB's international development, Aurélia will spearhead the acceleration and the strengthening of our Acquisition & Strategic Finance (ASF) franchise in established Asia Pacific markets, as well as focus on expansion into new markets, including South Korea, Japan, and India.

With over 20 years of experience in investment banking at Natixis CIB across France and Australia, Aurélia brings an extensive understanding of the business, and the expertise required to drive growth and achieve success in this key region, whilst providing unique and innovative solutions for clients. Her most recent role at Natixis CIB was Head of Acquisition and Strategic Finance, Australia.

Raghu Narain said, "We are delighted to welcome Aurélia in her new role. It comes at a pivotal time for us as we have been consistently increasing our investment banking footprint in Asia Pacific. ASF is an integral part of the investment banking platform in the region, constantly providing high quality advice and execution to achieve our clients' objectives, bolstered by our Mergers & Acquisitions, Strategic Equity Capital Markets, and Debt Capital Markets business lines."

Reza Watts is appointed **Head of ASF and Sponsor Relationships, Australia & New Zealand (ANZ)**, reporting to Aurélia and **Janie Wittey**, **CEO, Australia**. Reza will relocate to Sydney from Natixis CIB's New York office, bringing a wealth of experience in acquisition and leveraged finance across global industries. In his new role, Reza will be responsible for strengthening strategic onshore sponsor relationships across ANZ, working closely with key partners.

Jithan De Silva has been appointed as **Head of Leveraged Finance, ANZ**, reporting to Reza. Jithan has played an instrumental role in building Natixis CIB's local leveraged finance franchise, since joining the Australia team in 2015. In his new capacity, he will lead the origination, structuring, and execution of all LBOs and broader leveraged finance transactions in ANZ.

Janie Wittey added, "Reza and Jithan's strong sponsor relationships, and commitment to achieving success for clients, position them well to further develop this critical growth area in Australia. These appointments reflect our endeavor to develop leadership from within and build on the strong momentum of our existing team. We look forward to seeing their continued success within the Natixis CIB platform."

About Natixis Corporate & Investment Banking

Natixis Corporate & Investment Banking is a leading global financial institution that provides advisory, investment banking, financing, corporate banking and capital markets services to corporations, financial institutions, financial sponsors and sovereign and supranational organizations worldwide.

Our teams of experts in close to 30 countries advise clients on their strategic development, helping them to grow and transform their businesses, and maximize their positive impact. Natixis CIB is committed to aligning its financing portfolio with a carbon neutrality path by 2050 while helping its clients reduce the environmental impact of their business.

As part of Groupe BPCE, the second largest banking group in France through the Banque Populaire and Caisse d'Epargne retail networks, Natixis CIB benefits from the Group's financial strength and solid financial ratings (Standard & Poor's: A+, Moody's: A1, Fitch: A+, R&I: A+).

Natixis Hong Kong Branch – Corporate & Investment Banking, Asia Pacific – Level 72, International Commerce Center, 1 Austin Road West, Kowloon, Hong Kong cib.natixis.com – Limited liability company with a Board of Directors, with a share capital of €6.339.247.192 – Trade register n° 542 044 524 RCS Paris
VAT: FR 73 542 044 524

Press contacts:

Kathryn Ward
Kathryn.ward@natixis.com
Tel: +852 5239 9278

Deborah Tsui
deborah.tsui@citigatedewerogerson.com
+852 3103 0109

cib.natixis.com



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