

New York, February 12, 2025

Natixis Corporate & Investment Banking Fortifies Global Markets Team in the Americas with Strategic Hires

Natixis Corporate & Investment Banking (Natixis CIB) today announced the appointments of Zach Rose, Matthew Pewarski, and Nate White in key leadership positions within the firm's Global Markets Americas team. The strategic hires underpin Natixis CIB's investment in its Global Markets franchise in the Americas, particularly its Macro business, with a focus on expanding its presence with Insurance companies, Financial Sponsors, Asset Managers, and Banks. They will be based in New York. Zach Rose will run the Macro Sales team in the Americas and report locally to Emmanuel Issanchou, Natixis CIB Head of Global Markets Americas and Global Head of Credit Markets and globally to Elie Bitton, Natixis CIB Global Head of Sales and Structuring.

Emmanuel Issanchou, Head of Global Markets Americas and Global Head of Credit Markets at Natixis CIB, said: "We are delighted to welcome Zach, Matthew, and Nate to our Global Markets team. With their impressive track records and deep expertise, they will be instrumental in helping us meet our ambition to scale our platform and deepen client outreach."

Elie Bitton, Global Head of Sales and Structuring at Natixis CIB, said: "The addition of Zach, Matthew, and Nate dovetails perfectly with our strategic vision to drive our global Macro business forward across Insurances, Pensions, Banks, Asset Managers, and Sponsors, enhance our capabilities, and deliver expertise to our clients in an ever-evolving market landscape."

Zach Rose will serve as Managing Director, Head of Macro Sales Americas, bringing more than 20 years of industry experience to the role. He will be responsible for driving sales strategies, leading and managing a team of sales professionals, and ensuring the profitability and growth of Natixis CIB's rates, currencies and commodities sales business in the Americas. He will report locally to Emmanuel Issanchou, Natixis CIB Head of Global Markets Americas and Global Head of Credit Markets, and globally to Elie Bitton, Natixis CIB Global Head of Sales and Structuring.

Before joining Natixis, Zach was Head of Macro Sales at Mizuho in New York, where he also served as Head of Rate Sales and in the Institutional Derivatives Sales group. Before that, he spent over nine years at Credit Suisse as a Managing Director in Interest Rate Sales.

Matthew Pewarski will serve as Managing Director, Head of Financial Sponsors & Corporate Sales Americas, Macro Group, where he will lead efforts to drive new business and expand relationships with Financial Sponsors and Corporates across the Americas. He will report locally to Zach Rose and globally to Paul Eterstein and David Sciolette, Global Co-Heads of Rates & FX Corporates, Sponsors, and SSA Sales.

Matthew joins Natixis from BNP Paribas in New York, where he was most recently Head of Financial Sponsor & Infrastructure Sales, leading a global markets solutions sales team focused on advising corporate and private equity clients on forex, interest rate, and commodity risk management needs. Before BNP Paribas, he worked at Mizuho, Wells Fargo, and Citi.

Nate White will serve as Managing Director, Rate Sales. He will be responsible for expanding Natixis CIB's rates business with US regional banks and insurance companies, in addition to promoting our capabilities in trading and research and advising clients on customized derivatives strategies. He will also report to Zach Rose.

Nate has extensive experience in fixed income and interest rate derivative sales. He joins from Mizuho where he was a Managing Director in Interest Rate Derivative Sales. Before Mizuho, he spent more than seven years in Fixed Income Sales at Credit Suisse.

About Natixis Corporate & Investment Banking

Natixis Corporate & Investment Banking is a leading global financial institution that provides advisory, investment banking, financing, corporate banking and capital markets services to corporations, financial institutions, financial sponsors and sovereign and supranational organizations worldwide.

Our teams of experts in about 30 countries advise clients on their strategic development, helping them to grow and transform their businesses, and maximize their positive impact. Natixis CIB is committed to aligning its financing portfolio with a carbon neutrality path by 2050 while helping its clients reduce the environmental impact of their business.

As part of Groupe BPCE, the second largest banking group in France through the Banque Populaire and Caisse d'Epargne retail networks, Natixis CIB benefits from the Group's financial strength and solid financial ratings (Standard & Poor's: A+, Moody's: A1, Fitch: A+, R&I: A+).

Press contacts:

Tara Flanagan, Prosek Partners

Tel: +1 646 818 9022

tflanagan@prosek.com

cib.natixis.com



Our information is certified with blockchain technology.
Check that this press release is genuine at www.wiztrust.com.