



Natixis Corporate & Investment Banking partners with nCino to expand its digital capabilities in its financing activities

LONDON and PARIS– 30 March 2022 – [nCino, Inc.](#) (NASDAQ: NCNO), a pioneer in cloud banking and digital transformation solutions for the global financial services industry, and Natixis Corporate & Investment Banking (Natixis CIB) announce their partnership to streamline and automate several of Natixis CIB's processes.

Natixis CIB, part of Groupe BPCE, the second largest banking group in France through the Banque Populaire and Caisse d'Epargne retail networks, is using nCino to speed up its credit journeys, improve efficiency, and deliver intelligence into the financial analysis process by adopting Automated Spreading, which is powered by nCino's artificial intelligence (AI) application suite, nCino IQ (nIQ®), as part of the cloud-based nCino Bank Operating System®. Natixis CIB will also use nCino's Corporate Banking Solution to eliminate manual processes and automate repeatable tasks for seamless collaboration across deal teams and faster credit decisioning to deliver an enhanced client experience with embedded regulatory compliance and procedures.

Anne-Christine Champion, co-Head of Natixis CIB said: "Under our 2024 strategic plan we are investing significantly in technology to strengthen our competitiveness and attractiveness. Our decision to implement nCino's solutions as part of the digital transformation of our financing activities reflects our commitment to make our processes faster and more robust, and ultimately to enhance the service we provide to our clients."

"We are extremely proud to be working with Natixis CIB," said Pierre Naudé, Chief Executive Officer at nCino. "The nCino platform is well positioned to support financial institutions in France and globally, and we are very excited to provide Natixis CIB with an agile single platform that enables the bank to have more automated, digital processes, allowing front office and risk teams to focus on analysis, credit decisions, and providing greater value to their clients."

About nCino

nCino (NASDAQ: NCNO) is the worldwide leader in cloud banking. The nCino Bank Operating System® empowers financial institutions with scalable technology to help them achieve revenue growth, greater efficiency, cost savings and regulatory compliance. In a digital-first world, nCino enhances the employee and client experience to enable financial institutions to more effectively onboard clients, make loans and manage the entire loan life cycle, and open deposit and other accounts across lines of business and channels. Transforming how financial institutions operate through innovation, reputation and speed, nCino is partnered with more than 1,500 financial institutions of all types and sizes on a global basis. For more information, visit: www.ncino.com.



About Natixis CIB

Natixis Corporate & Investment Banking is a leading global financial institution that provides advisory, investment banking, financing, corporate banking and capital markets services to corporations, financial institutions, financial sponsors and sovereign and supranational organizations worldwide. Our teams of experts in 30 countries advise clients on their strategic development, helping them to grow and transform their businesses, and maximize their positive impact. We are committed to supporting the environmental transition by aligning our financing balance sheet with a +1.5°C trajectory by 2050. As part of the Global Financial Services division of Groupe BPCE, the second largest banking group in France through the Banque Populaire and Caisse d'Épargne retail networks, Natixis CIB benefits from the Group's financial strength and solid financial ratings (Standard & Poor's: A, Moody's: A1, Fitch: A+, R&I: A+).

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