

Hong Kong, January 30, 2023

Natixis CIB Appoints Cécile De Sousa as Chief Operating Officer, Asia Pacific

Natixis Corporate & Investment Banking (Natixis CIB) is pleased to announce the appointment of Cécile De Sousa as Chief Operating Officer, Asia Pacific, effective January 26. Cécile is also a member of the Asia Pacific Executive Committee and the Global COO CIB Executive Committee.

Based in Hong Kong, Cécile reports to Bruno Le Saint, Chief Executive Officer, Asia Pacific, and to Florence Brieu, Global Chief Operating Officer, Natixis CIB.

As COO for APAC, Cécile oversees Client Office, Client Onboarding, Business Management & Organisation, Operations, Data & Technology, Innovation & Strategic Sourcing, Control Tower, Corporate Real Estate and Procurement activities for the CIB.

As part of her mission, Cécile will focus on developing Natixis CIB Asia Pacific as a key enabler of innovation and transformation capabilities for Natixis CIB globally, with a particular focus on developing specific domains of Emerging Tech – in line with Groupe BPCE's 2024 global strategic ambitions to scale up activities in data and new technology markets.

Cécile has more than 20 years' experience in CIB activities across London, Hong Kong, and Paris. Prior to joining Natixis CIB in Asia Pacific, she was based in London, where she was the Natixis UK Chief Operating Officer and Chief of Staff to the CEO. Prior to that, Cécile was with HSBC as Global Markets Equities COO for Europe and Global Head of Business Management for Global Markets Equity Derivatives & Prime Finance. Before HSBC, she held various roles with Société Générale in Paris and Hong Kong across Markets, Projects, and Operations.

Commenting on the appointment, Bruno Le Saint said: "We are delighted to welcome Cécile to Asia Pacific. Her global experience, specific knowledge gained from working in the region, combined with her deep understanding of Natixis CIB and strong experience in operations, global markets and change management, place her in an excellent position to contribute to our further growth across the region. I look forward to working with her as we continue to grow Natixis CIB in Asia Pacific."

About Natixis Corporate & Investment Banking

Natixis Corporate & Investment Banking is a leading global financial institution that provides advisory, investment banking, financing, corporate banking and capital markets services to corporations, financial institutions, financial sponsors and sovereign and supranational organizations worldwide.

Our teams of experts in 30 countries advise clients on their strategic development, helping them to grow and transform their businesses, and maximize their positive impact. We are committed to supporting the environmental transition by aligning our financing balance sheet with a +1.5°C trajectory by 2050.

As part of the Global Financial Services division of Groupe BPCE, the second largest banking group in France through the Banque Populaire and Caisse d'Epargne retail networks, Natixis CIB benefits from the Group's financial strength and solid financial ratings (Standard & Poor's: A, Moody's: A1, Fitch: A+, R&I: A+).

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