

Paris, June 17, 2024

Natixis CIB expands its M&A network with investments in two additional boutiques

Natixis Corporate & Investment Banking (Natixis CIB) today announced that Natixis Partners has agreed to make a strategic investment in two M&A boutiques, Tandem Capital Advisors based in Belgium, and Emendo Capital, based in the Netherlands.

With these strategic investments, Natixis CIB, which is a part of Groupe BPCE, further expands its M&A advisory offering and contributes to the development of its business activities in Europe.

Following the transaction, Natixis CIB's M&A network which is currently composed of seven boutiques, will comprise the following nine brands: Natixis Partners, Solomon Partners, Fenchurch, Natixis Partners Iberia, Vermilion, Azure Capital, Clipperton, Natixis Partners Belgium (formerly Tandem Capital Advisors) and Emendo Capital.

Commenting on the investments, **Stephanie Paix, Chief Executive Officer, Groupe BPCE's Global Financial Services division**, said: *"We are pleased to welcome Emendo Capital and Tandem Capital Advisors to the Natixis CIB's M&A network. This is another demonstration of our ability to attract talented people and continue to expand our unique and very successful M&A franchise. These investments will strengthen our advisory position in Europe and in the global M&A market, to the ultimate benefit of our clients."*

Mohamed Kallala, Global Head of Natixis CIB, added: *"We are delighted to expand our M&A capabilities through these investments in Tandem Capital Advisors and Emendo Capital, which are renowned for their expertise and local market leadership. At Natixis CIB, we recognize the importance of working with best-in-class experts, which allows us to provide our clients with added value, high quality advice and tailored solutions."*

The partners of Tandem Capital Advisors stated: *"We are delighted to join the M&A network of Natixis CIB. We have had the pleasure of working successfully with Natixis CIB on numerous M&A deals over the past years and this transaction represents a logical step to structurally strengthen our collaboration. We share the same DNA and our respective teams have strong and complementary skills and sector expertise that will enable us to expand our services to the benefits of our clients."*

The partners of Emendo Capital added: *"We have carefully expanded our franchise in recent years based on deep know-how, senior involvement and strong focus in an entrepreneurial set-up. Natixis CIB professionals share the same DNA. The combination of Natixis' global service offering and expertise with Emendo's local client proximity and market knowledge will allow us to provide an even more compelling service offering across borders. We are convinced this partnership will add to the breadth and depth of our services to the benefit of our clients and employees."*

Natixis CIB established its international multi-boutique approach to M&A in 2014. Following these two investments, the network consists of nine boutiques globally, representing more than 500 professionals. It assists large and medium-sized companies, institutional investors and investment funds in the preparation and implementation of divestitures or mergers, capital raising, restructuring and capital protection transactions.

The innovative model is based on the value added created by the collaboration between Natixis CIB's internal experts and those of the boutiques.

About Tandem Capital Advisors

Tandem Capital Advisors is an independent M&A and Corporate Finance advisory firm located in Brussels. It advises shareholders, enterprises and management in M&A, disposals, capital raising, shareholding and financing issues, as well as on a wide range of strategic topics. With significant Corporate Finance experience in Belgium, Tandem Capital Advisors serves both large and medium-sized enterprises across a wide range of sectors.

About Emendo Capital

Emendo Capital is a leading Dutch corporate finance boutique based in Amsterdam serving corporates, financial sponsors, entrepreneurs and government clients. It provides a broad range of distinctive and independent corporate finance advisory services characterized by a pragmatic, result-driven and personal approach across a wide range of sectors.

About Natixis Corporate & Investment Banking

Natixis Corporate & Investment Banking is a leading global financial institution that provides advisory, investment banking, financing, corporate banking and capital markets services to corporations, financial institutions, financial sponsors and sovereign and supranational organizations worldwide.

Our teams of experts in close to 30 countries advise clients on their strategic development, helping them to grow and transform their businesses, and maximize their positive impact. Natixis CIB is committed to aligning its financing portfolio with a carbon neutrality path by 2050 while helping its clients reduce the environmental impact of their business.

As part of the Global Financial Services division of Groupe BPCE, the second largest banking group in France through the Banque Populaire and Caisse d'Epargne retail networks, Natixis CIB benefits from the Group's financial strength and solid financial ratings (Standard & Poor's: A, Moody's: A1, Fitch: AA-, R&I: A+).

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