

New York, February 10, 2025

Natixis Corporate & Investment Banking welcomes Janet Kim as Managing Director and Head of Strategic Equity Capital Markets Americas

Natixis Corporate & Investment Banking (Natixis CIB) is pleased to announce the appointment of Janet Kim as Managing Director and Head of Strategic Equity Capital Markets (SECM) Americas. An accomplished strategic equity solutions leader, Janet brings more than 25 years of structured capital markets, product innovation, and strategic client advisory experience to the firm.

Based in New York, Janet will lead Natixis CIB's SECM development in the Americas, implementing the firm's strategic plans to drive the buildout of this business in the region. She will report locally to Michael Moravec, Head of Investment Banking Americas, and globally to Renaud Latreille, Global Head of SECM.

"We are excited to welcome Janet as the Head of Strategic Equity Capital Markets Americas. With her extensive experience and strong industry relationships, she will significantly enhance our strategic equity capital markets franchise, enabling us to deliver best-in-class solutions for our clients," said Michael Moravec. "This appointment underscores our ongoing commitment in the Americas to investing in and strengthening our equity capital markets capabilities for the benefit of our key strategic clients."

As Head of SECM Americas, Janet will oversee the origination and execution of all SECM transactions (equity financing, primary equity, equity advisory and volatility-based solutions) and partner closely with the bank's Coverage teams to engage in active dialogue with Natixis key clients (Financial Institutions, Financial Sponsors, and Corporate Clients) on advisory, hedging, and borrowing needs.

Prior to joining Natixis CIB, Janet was a Managing Director at Santander Capital Markets in the Strategic Equity Solutions division. She also held senior roles at Coinbase and, prior to that, spent more than 20 years at BNP Paribas, where she served as Head of Strategic Equity Solutions in New York and Co-Head of Global Growth Markets in London. She holds a Bachelor of Arts from Washington University and completed coursework at the Kellogg School of Management at Northwestern University.

About Natixis Corporate & Investment Banking

Natixis Corporate & Investment Banking is a leading global financial institution that provides advisory, investment banking, financing, corporate banking and capital markets services to corporations, financial institutions, financial sponsors and sovereign and supranational organizations worldwide.

Our teams of experts in about 30 countries advise clients on their strategic development, helping them to grow and transform their businesses, and maximize their positive impact. Natixis CIB is committed to aligning its financing portfolio with a carbon neutrality path by 2050 while helping its clients reduce the environmental impact of their business.

As part of Groupe BPCE, the second largest banking group in France through the Banque Populaire and Caisse d'Epargne retail networks, Natixis CIB benefits from the Group's financial strength and solid financial ratings (Standard & Poor's: A+, Moody's: A1, Fitch: A+, R&I: A+).

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