

Tokyo, October 24, 2025

Natixis CIB commemorates banking branch opening with annual flagship conference in Japan



Natixis Corporate & Investment Banking (Natixis CIB) successfully held this year's annual flagship client conference, the Natixis CIB Japan Forum, in Tokyo as part of the Japanese government's "Japan Week". The event provided clients with relevant insights and research intelligence from Natixis CIB industry experts and prestigious guests, including special remarks from *Professor Tsutomu Watanabe from the University of Tokyo, Mr. Yoshio Horimoto, Director-General of the Strategy Development and Management Bureau of Japan Financial Services Agency, Mr. Takayuki Kobayashi, Member of the House of Representatives.*

The event was also an opportunity to celebrate the establishment of Natixis CIB Japan's banking branch and the continued growth of its Natixis Japan Securities Global Markets business, in the presence of Mohamed Kallala, CEO of Natixis in charge of Corporate & Investment Banking, and members of Natixis CIB's senior management, who travelled from France to mark this important milestone in Japan. Over the past 32 years, Natixis CIB has grown and evolved alongside Japan, adapting to the shifting tides of the global economy and the diverse needs of its clients.

Global economic uncertainty and the ongoing impact of Trump's tariffs continue to reshape trade flows, investment patterns and capital markets, with heightened attention on the ripple effects of the US tariffs across Asia Pacific. In Japan, growth is impacted by currency pressures and political shifts. Elevated global interest rates further complicate the policy landscape, while the Bank of Japan faces the delicate task of adjusting its loose stance without destabilizing fragile recovery prospects. These dynamics call for a careful assessment of the challenges and opportunities in navigating a rapidly evolving macroeconomic landscape.

In this world of instability and uncertainty, Japan is increasingly seen as a safe place to invest in, with more opportunities for Japanese corporations to restructure and unlock value. Natixis CIB will continue to keep growing its business in Japan across key sector expertise to deliver substantial value to clients and support the development of the Japanese economy overall.

Bruno Le Saint, Chief Executive Officer, Asia Pacific, at Natixis CIB, commented:

"We recognize that success lies in adaptability and innovation. Natixis CIB's global footprint ensures that we are well-positioned to embrace change and leverage emerging opportunities, whether they be in new technologies, new areas of sustainable finance, new and growing markets, or the evolving regulatory landscape. Japan, as a cornerstone of the Asia Pacific region, will continue to play an important role in shaping the future of global finance, and we are fully committed to being an active participant in this exciting journey."

Makito Nagahiro, Senior Country Manager, Japan, at Natixis CIB, added:

"This year, our annual flagship client event served not only as an opportunity to connect on the current macro-economic landscape, but also one of celebration, as we proudly commemorated the establishment of Natixis CIB's banking branch in Japan and our continued expansion of the Natixis Japan Securities Global Markets business. Our success in Japan would not have been possible without the long-lasting relationships we have built with our valued clients and partners over the years, and we look forward to strengthening these partnerships and creating new connections as we continue to grow."

Bringing extensive expertise relevant to both Japanese clients and global clients active in Japan, Natixis CIB specializes in areas such as capital markets, mergers and acquisitions, investment banking and asset-backed financing; with capabilities in key sectors such as infrastructure, energy & renewables, insurance, transportation, healthcare, telecom and technology.

Natixis CIB has a long-term commitment to Japan, founded on an operating history of over 30 years in the country. One of its key strategic priorities in Asia Pacific is the ongoing internationalization of Japan's business activities. The bank serves companies across industries, institutional investors, insurers, banks, financial sponsors and public-sector organizations, leveraging Natixis CIB's broad international expertise, and the strength of Groupe BPCE.

About Natixis Corporate & Investment Banking

Natixis Corporate & Investment Banking is a leading global financial institution that provides advisory, investment banking, financing, corporate banking and capital markets services to corporations, financial institutions, financial sponsors and sovereign and supranational organizations worldwide.

Our teams of experts in close to 30 countries advise clients on their strategic development, helping them to grow and transform their businesses, and maximize their positive impact. Natixis CIB is committed to aligning its financing portfolio with a carbon neutrality path by 2050 while helping its clients reduce the environmental impact of their business.

As part of Groupe BPCE, the second largest banking group in France through the Banque Populaire and Caisse d'Epargne retail networks, Natixis CIB benefits from the Group's financial strength and solid financial ratings (Standard & Poor's: A+, Moody's: A1, Fitch: A+, R&I: A+).

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